

Peter Grenell

From: Lloyd Hedenland, Jr <lloyd@weistlaw.com>
Sent: Thursday, February 27, 2014 11:42 AM
To: Peter Grenell
Subject: RE: Weist Law Firm Inquiry Analysis and Proposal
Attachments: San Mateo Co Harbor Dist 2014REF DBAW Loan 02.27.14 DB-1.pdf

Good morning Peter,

Thank you for your reply, as I indicated in my phone message, your refunding proposal came in this morning. I respect your thoughts and I did want to pass along this analysis and proposal for which would be a great document for your budgeting purposes coming up. As you find in the details we can save the district roughly 312K Thousand over the next 6 years till maturity. This savings directly impacts your bottom line.

We are confident if market conditions remain stable over the next month or so this refunding will still hold its value. Our method of refunding is through a Private Placement Bank. We have formulated exceptional Banking relationships for optimum rates and services for your clients. That's why we can boast, we are the top Firm in the Private Placement market which no one can compare to.

As I also indicated in my phone message, we over the last 25 years have probably worked with every F/A and F/A firm and we just curious as to who your districts F/A is. We may have already have a relationship with that F/A.

Thank you Peter for keeping us in mind and when your ready to proceed, we will be happy to assist you in any way we can.

Thank you for your time and consideration.
Respectfully,
Lloyd

> Mr. Hedenland,
>
> Thank you for your interest in the Harbor District and firm information.
> I've quickly reviewed our situation at the District with our financial
> adviser, and conclude that we are probably somewhat early in our cycle
> to consider using your services. We are starting our annual budget
> process, and will be moving ahead on strategic business planning for
> the District. I anticipate that once we are along in those efforts,
> we'll be in a better position to consider our options re: possible
> debt refinancing. I do appreciate your contact, however, and will
> keep the firm in mind. Thank you.
>
> Peter Grenell
> General Manager
>
> -----Original Message-----
> From: Lloyd Hedenland, Jr [mailto:lloyd@weistlaw.com]
> Sent: Friday, February 21, 2014 9:44 AM

> To: Peter Grenell
> Subject: Weist Law Firm Inquiry Analysis and Proposal
>
> Good morning Peter,
> I would like to thank you for your time yesterday, and introduce you
> again to The Weist Law Firm. The Weist Law Firm, a Bond Counsel Firm
> specializing in Public Finance, Municipal Finances. In our
> discussions, I directed my inquiries to your long term debt with the
> Cal Boating and Waterways loans.
> As I indicated its our desire to help your district in refinancing
> these loans to new lower rates. This will allow the district to obtain
> a substantially lower interest rate, which in turn provides for a NPV
> (gross
> savings) to the districts finances.
>
> In order to complete our analysis we would need electronic copies of
> those loan documents for our analysis. You indicated you can provide
> those documents to us. We will have an analysis and proposal within
> 7-10 day's once we receive the documents.
> I have also included our Qualifications and Experience for your review.
>
> Thank you Peter for your time and consideration, we look forward in
> working with the San Mateo county Harbor District. Please visit our
> client and references page for your review.
>
>
>
> Lloyd Hedenland, Jr
> Project Manager
> THE WEIST LAW FIRM
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SOURCES AND USES OF FUNDS

7,090,204.52*
SAN MATEO COUNTY HARBOR DISTRICT
2014 Direct Placement Refunding
Refunded: DBAW Loan
Preliminary Numbers: As of February 27, 2014

Dated Date 06/02/2014
Delivery Date 06/02/2014

Sources:

| | |
|----------------|--------------|
| Bond Proceeds: | |
| Par Amount | 7,090,204.52 |

7,090,204.52

Uses:

| | |
|----------------------------|--------------|
| Refunding Escrow Deposits: | |
| Cash Deposit | 6,965,204.52 |

Cost of Issuance:

| | |
|------------------------|------------|
| Other Cost of Issuance | 125,000.00 |
|------------------------|------------|

7,090,204.52

Note: *Preliminary, subject to change.

SAVINGS

7,090,204.52*

SAN MATEO COUNTY HARBOR DISTRICT

2014 Direct Placement Refunding

Refunded: DBAW Loan

Preliminary Numbers: As of February 27, 2014

| Date | Prior Debt Service | Refunding Debt Service | Savings | Present Value to 06/02/2014 @ 2.2500118% |
|------------|-----------------------|---------------------------|------------|--|
| 12/31/2014 | 710,133.34 | 679,269.87 | 30,863.47 | 33,818.11 |
| 12/31/2015 | 1,432,836.82 | 1,379,674.87 | 53,161.95 | 58,274.42 |
| 12/31/2016 | 1,432,836.82 | 1,379,674.87 | 53,161.95 | 56,988.48 |
| 12/31/2017 | 1,432,836.82 | 1,379,674.88 | 53,161.94 | 55,731.07 |
| 12/31/2018 | 1,432,836.84 | 1,379,674.90 | 53,161.94 | 54,501.59 |
| 12/31/2019 | 1,432,836.83 | 1,379,674.88 | 53,161.95 | 53,299.43 |
| | 7,874,317.47 | 7,577,644.27 | 296,673.20 | 312,613.11 |

Savings Summary

| | |
|------------------------------|------------|
| PV of savings from cash flow | 312,613.11 |
| Net PV Savings | 312,613.11 |

Note: *Preliminary, subject to change.

SUMMARY OF REFUNDING RESULTS

7,090,204.52*
 SAN MATEO COUNTY HARBOR DISTRICT
 2014 Direct Placement Refunding
 Refunded: DBAW Loan
 Preliminary Numbers: As of February 27, 2014

| | |
|--|--------------|
| Dated Date | 06/02/2014 |
| Delivery Date | 06/02/2014 |
| Arbitrage yield | 2.250012% |
| Escrow yield | |
| Value of Negative Arbitrage | |
| | |
| Bond Par Amount | 7,090,204.52 |
| True Interest Cost | 2.250012% |
| Net Interest Cost | 2.250000% |
| Average Coupon | 2.250000% |
| Average Life | 3.055 |
| | |
| Par amount of refunded bonds | 6,964,333.98 |
| Average coupon of refunded bonds | 4.500000% |
| Average life of refunded bonds | 2.901 |
| | |
| PV of prior debt to 06/02/2014 @ 2.250012% | 7,402,817.63 |
| Net PV Savings | 312,613.11 |
| Percentage savings of refunded bonds | 4.488773% |
| Percentage savings of refunding bonds | 4.409085% |

Note: *Preliminary, subject to change.

BOND PRICING

7,090,204.52*
 SAN MATEO COUNTY HARBOR DISTRICT
 2014 Direct Placement Refunding
 Refunded: DBAW Loan
 Preliminary Numbers: As of February 27, 2014

| Bond Component | Maturity Date | Amount | Rate | Yield | Price |
|----------------|---------------|--------------|--------|--------|---------|
| Serial Bond: | | | | | |
| | 12/01/2014 | 599,948.21 | 2.250% | 2.250% | 100.000 |
| | 06/01/2015 | 620,311.31 | 2.250% | 2.250% | 100.000 |
| | 12/01/2015 | 620,311.30 | 2.250% | 2.250% | 100.000 |
| | 06/01/2016 | 634,347.26 | 2.250% | 2.250% | 100.000 |
| | 12/01/2016 | 634,347.26 | 2.250% | 2.250% | 100.000 |
| | 06/01/2017 | 648,700.82 | 2.250% | 2.250% | 100.000 |
| | 12/01/2017 | 648,700.81 | 2.250% | 2.250% | 100.000 |
| | 06/01/2018 | 663,379.16 | 2.250% | 2.250% | 100.000 |
| | 12/01/2018 | 663,379.16 | 2.250% | 2.250% | 100.000 |
| | 06/01/2019 | 678,389.61 | 2.250% | 2.250% | 100.000 |
| | 12/01/2019 | 678,389.62 | 2.250% | 2.250% | 100.000 |
| | | 7,090,204.52 | | | |

| | | |
|-------------------------|--------------|-------------|
| Dated Date | 06/02/2014 | |
| Delivery Date | 06/02/2014 | |
| First Coupon | 12/01/2014 | |
| Par Amount | 7,090,204.52 | |
| Original Issue Discount | | |
| Production | 7,090,204.52 | 100.000000% |
| Underwriter's Discount | | |
| Purchase Price | 7,090,204.52 | 100.000000% |
| Accrued Interest | | |
| Net Proceeds | 7,090,204.52 | |

Note: *Preliminary, subject to change.

BOND SUMMARY STATISTICS

7,090,204.52*
 SAN MATEO COUNTY HARBOR DISTRICT
 2014 Direct Placement Refunding
 Refunded: DBAW Loan
 Preliminary Numbers: As of February 27, 2014

| | |
|-----------------------------------|---------------|
| Dated Date | 06/02/2014 |
| Delivery Date | 06/02/2014 |
| Last Maturity | 12/01/2019 |
| Arbitrage Yield | 2.250012% |
| True Interest Cost (TIC) | 2.250012% |
| Net Interest Cost (NIC) | 2.250000% |
| All-In TIC | 2.863553% |
| Average Coupon | 2.250000% |
| Average Life (years) | 3.055 |
| Weighted Average Maturity (years) | 3.055 |
| Duration of Issue (years) | 2.944 |
| Par Amount | 7,090,204.52 |
| Bond Proceeds | 7,090,204.52 |
| Total Interest | 487,439.75 |
| Net Interest | 487,439.75 |
| Bond Years from Dated Date | 21,663,989.14 |
| Bond Years from Delivery Date | 21,663,989.14 |
| Total Debt Service | 7,577,644.27 |
| Maximum Annual Debt Service | 1,379,674.90 |
| Average Annual Debt Service | 1,378,449.69 |
| Underwriter's Fees (per \$1000) | |
| Average Takedown | |
| Other Fee | |
| Total Underwriter's Discount | |
| Bid Price | 100.000000 |

| Bond Component | Par Value | Price | Average Coupon | Average Life |
|----------------|--------------|---------|----------------|--------------|
| Serial Bond | 7,090,204.52 | 100.000 | 2.250% | 3.055 |
| | 7,090,204.52 | | | 3.055 |

BOND SUMMARY STATISTICS

7,090,204.52*
 SAN MATEO COUNTY HARBOR DISTRICT
 2014 Direct Placement Refunding
 Refunded: DBAW Loan
 Preliminary Numbers: As of February 27, 2014

| | TIC | All-In TIC | Arbitrage Yield |
|----------------------------|--------------|---------------|--------------------|
| Par Value | 7,090,204.52 | 7,090,204.52 | 7,090,204.52 |
| + Accrued Interest | | | |
| + Premium (Discount) | | | |
| - Underwriter's Discount | | | |
| - Cost of Issuance Expense | | (125,000.00) | |
| - Other Amounts | | | |
| Target Value | 7,090,204.52 | 6,965,204.52 | 7,090,204.52 |
| Target Date | 06/02/2014 | 06/02/2014 | 06/02/2014 |
| Yield | 2.250012% | 2.863553% | 2.250012% |

Note: *Preliminary, subject to change.

BOND DEBT SERVICE

7,090,204.52*
SAN MATEO COUNTY HARBOR DISTRICT
2014 Direct Placement Refunding
Refunded: DBAW Loan
Preliminary Numbers: As of February 27, 2014

Dated Date 06/02/2014
Delivery Date 06/02/2014

| Period Ending | Principal | Coupon | Interest | Debt Service | Annual Debt Service |
|---------------|--------------|--------|------------|--------------|---------------------|
| 12/01/2014 | 599,948.21 | 2.250% | 79,321.66 | 679,269.87 | |
| 12/31/2014 | | | | | 679,269.87 |
| 06/01/2015 | 620,311.31 | 2.250% | 73,015.38 | 693,326.69 | |
| 12/01/2015 | 620,311.30 | 2.250% | 66,036.88 | 686,348.18 | |
| 12/31/2015 | | | | | 1,379,674.87 |
| 06/01/2016 | 634,347.26 | 2.250% | 59,058.38 | 693,405.64 | |
| 12/01/2016 | 634,347.26 | 2.250% | 51,921.97 | 686,269.23 | |
| 12/31/2016 | | | | | 1,379,674.87 |
| 06/01/2017 | 648,700.82 | 2.250% | 44,785.57 | 693,486.39 | |
| 12/01/2017 | 648,700.81 | 2.250% | 37,487.68 | 686,188.49 | |
| 12/31/2017 | | | | | 1,379,674.88 |
| 06/01/2018 | 663,379.16 | 2.250% | 30,189.80 | 693,568.96 | |
| 12/01/2018 | 663,379.16 | 2.250% | 22,726.78 | 686,105.94 | |
| 12/31/2018 | | | | | 1,379,674.90 |
| 06/01/2019 | 678,389.61 | 2.250% | 15,263.77 | 693,653.38 | |
| 12/01/2019 | 678,389.62 | 2.250% | 7,631.88 | 686,021.50 | |
| 12/31/2019 | | | | | 1,379,674.88 |
| | 7,090,204.52 | | 487,439.75 | 7,577,644.27 | 7,577,644.27 |

Note: *Preliminary, subject to change.

BOND DEBT SERVICE

7,090,204.52*
 SAN MATEO COUNTY HARBOR DISTRICT
 2014 Direct Placement Refunding
 Refunded: DBAW Loan
 Preliminary Numbers: As of February 27, 2014

Dated Date 06/02/2014
 Delivery Date 06/02/2014

| Period Ending | Principal | Coupon | Interest | Debt Service |
|---------------|--------------|--------|------------|--------------|
| 12/31/2014 | 599,948.21 | 2.250% | 79,321.66 | 679,269.87 |
| 12/31/2015 | 1,240,622.61 | 2.250% | 139,052.26 | 1,379,674.87 |
| 12/31/2016 | 1,268,694.52 | 2.250% | 110,980.35 | 1,379,674.87 |
| 12/31/2017 | 1,297,401.63 | 2.250% | 82,273.25 | 1,379,674.88 |
| 12/31/2018 | 1,326,758.32 | 2.250% | 52,916.58 | 1,379,674.90 |
| 12/31/2019 | 1,356,779.23 | 2.250% | 22,895.65 | 1,379,674.88 |
| | 7,090,204.52 | | 487,439.75 | 7,577,644.27 |

Note: *Preliminary, subject to change.

SUMMARY OF BONDS REFUNDED

7,090,204.52*

SAN MATEO COUNTY HARBOR DISTRICT

2014 Direct Placement Refunding

Refunded: DBAW Loan

Preliminary Numbers: As of February 27, 2014

| Bond | Maturity Date | Interest Rate | Par Amount | Call Date | Call Price |
|---|---------------|---------------|------------|------------|------------|
| Department of Boating & Waterways Loan, DBAW: | | | | | |
| SERIAL | 07/01/2014 | 4.500% | 93,112.23 | 06/02/2014 | 100.000 |
| | 08/01/2014 | 4.500% | 93,112.23 | 06/02/2014 | 100.000 |
| | 09/01/2014 | 4.500% | 93,112.23 | 06/02/2014 | 100.000 |
| | 10/01/2014 | 4.500% | 93,112.23 | 06/02/2014 | 100.000 |
| | 11/01/2014 | 4.500% | 93,112.23 | 06/02/2014 | 100.000 |
| | 12/01/2014 | 4.500% | 93,112.24 | 06/02/2014 | 100.000 |
| | 01/01/2015 | 4.500% | 97,390.52 | 06/02/2014 | 100.000 |
| | 02/01/2015 | 4.500% | 97,390.52 | 06/02/2014 | 100.000 |
| | 03/01/2015 | 4.500% | 97,390.52 | 06/02/2014 | 100.000 |
| | 04/01/2015 | 4.500% | 97,390.52 | 06/02/2014 | 100.000 |
| | 05/01/2015 | 4.500% | 97,390.52 | 06/02/2014 | 100.000 |
| | 06/01/2015 | 4.500% | 97,390.52 | 06/02/2014 | 100.000 |
| | 07/01/2015 | 4.500% | 97,390.52 | 06/02/2014 | 100.000 |
| | 08/01/2015 | 4.500% | 97,390.52 | 06/02/2014 | 100.000 |
| | 09/01/2015 | 4.500% | 97,390.52 | 06/02/2014 | 100.000 |
| | 10/01/2015 | 4.500% | 97,390.52 | 06/02/2014 | 100.000 |
| | 11/01/2015 | 4.500% | 97,390.52 | 06/02/2014 | 100.000 |
| | 12/01/2015 | 4.500% | 97,390.53 | 06/02/2014 | 100.000 |
| | 01/01/2016 | 4.500% | 101,865.38 | 06/02/2014 | 100.000 |
| | 02/01/2016 | 4.500% | 101,865.38 | 06/02/2014 | 100.000 |
| | 03/01/2016 | 4.500% | 101,865.38 | 06/02/2014 | 100.000 |
| | 04/01/2016 | 4.500% | 101,865.38 | 06/02/2014 | 100.000 |
| | 05/01/2016 | 4.500% | 101,865.38 | 06/02/2014 | 100.000 |
| | 06/01/2016 | 4.500% | 101,865.38 | 06/02/2014 | 100.000 |
| | 07/01/2016 | 4.500% | 101,865.38 | 06/02/2014 | 100.000 |
| | 08/01/2016 | 4.500% | 101,865.38 | 06/02/2014 | 100.000 |
| | 09/01/2016 | 4.500% | 101,865.38 | 06/02/2014 | 100.000 |
| | 10/01/2016 | 4.500% | 101,865.38 | 06/02/2014 | 100.000 |
| | 11/01/2016 | 4.500% | 101,865.38 | 06/02/2014 | 100.000 |
| | 12/01/2016 | 4.500% | 101,865.48 | 06/02/2014 | 100.000 |
| | 01/01/2017 | 4.500% | 106,545.86 | 06/02/2014 | 100.000 |
| | 02/01/2017 | 4.500% | 106,545.86 | 06/02/2014 | 100.000 |
| | 03/01/2017 | 4.500% | 106,545.86 | 06/02/2014 | 100.000 |
| | 04/01/2017 | 4.500% | 106,545.86 | 06/02/2014 | 100.000 |
| | 05/01/2017 | 4.500% | 106,545.86 | 06/02/2014 | 100.000 |
| | 06/01/2017 | 4.500% | 106,545.86 | 06/02/2014 | 100.000 |
| | 07/01/2017 | 4.500% | 106,545.86 | 06/02/2014 | 100.000 |
| | 08/01/2017 | 4.500% | 106,545.86 | 06/02/2014 | 100.000 |
| | 09/01/2017 | 4.500% | 106,545.86 | 06/02/2014 | 100.000 |
| | 10/01/2017 | 4.500% | 106,545.86 | 06/02/2014 | 100.000 |
| | 11/01/2017 | 4.500% | 106,545.86 | 06/02/2014 | 100.000 |
| | 12/01/2017 | 4.500% | 106,545.93 | 06/02/2014 | 100.000 |
| | 01/01/2018 | 4.500% | 111,441.41 | 06/02/2014 | 100.000 |
| | 02/01/2018 | 4.500% | 111,441.40 | 06/02/2014 | 100.000 |
| | 03/01/2018 | 4.500% | 111,441.40 | 06/02/2014 | 100.000 |
| | 04/01/2018 | 4.500% | 111,441.40 | 06/02/2014 | 100.000 |
| | 05/01/2018 | 4.500% | 111,441.40 | 06/02/2014 | 100.000 |
| | 06/01/2018 | 4.500% | 111,441.40 | 06/02/2014 | 100.000 |
| | 07/01/2018 | 4.500% | 111,441.40 | 06/02/2014 | 100.000 |
| | 08/01/2018 | 4.500% | 111,441.40 | 06/02/2014 | 100.000 |
| | 09/01/2018 | 4.500% | 111,441.40 | 06/02/2014 | 100.000 |

SUMMARY OF BONDS REFUNDED

7,090,204.52*
 SAN MATEO COUNTY HARBOR DISTRICT
 2014 Direct Placement Refunding
 Refunded: DBAW Loan
 Preliminary Numbers: As of February 27, 2014

| Bond | Maturity Date | Interest Rate | Par Amount | Call Date | Call Price |
|---|---------------|---------------|--------------|------------|------------|
| Department of Boating & Waterways Loan, DBAW: | | | | | |
| SERIAL | 10/01/2018 | 4.500% | 111,441.40 | 06/02/2014 | 100.000 |
| | 11/01/2018 | 4.500% | 111,441.40 | 06/02/2014 | 100.000 |
| | 12/01/2018 | 4.500% | 111,441.40 | 06/02/2014 | 100.000 |
| | 01/01/2019 | 4.500% | 116,561.88 | 06/02/2014 | 100.000 |
| | 02/01/2019 | 4.500% | 116,561.87 | 06/02/2014 | 100.000 |
| | 03/01/2019 | 4.500% | 116,561.87 | 06/02/2014 | 100.000 |
| | 04/01/2019 | 4.500% | 116,561.87 | 06/02/2014 | 100.000 |
| | 05/01/2019 | 4.500% | 116,561.87 | 06/02/2014 | 100.000 |
| | 06/01/2019 | 4.500% | 116,561.87 | 06/02/2014 | 100.000 |
| | 07/01/2019 | 4.500% | 116,561.87 | 06/02/2014 | 100.000 |
| | 08/01/2019 | 4.500% | 116,561.87 | 06/02/2014 | 100.000 |
| | 09/01/2019 | 4.500% | 116,561.87 | 06/02/2014 | 100.000 |
| | 10/01/2019 | 4.500% | 116,561.87 | 06/02/2014 | 100.000 |
| | 11/01/2019 | 4.500% | 116,561.87 | 06/02/2014 | 100.000 |
| | 12/01/2019 | 4.500% | 116,561.90 | 06/02/2014 | 100.000 |
| | | | 6,964,333.98 | | |

Note: *Preliminary, subject to change.

PRIOR BOND DEBT SERVICE

7,090,204.52*

SAN MATEO COUNTY HARBOR DISTRICT

2014 Direct Placement Refunding

Refunded: DBAW Loan

Preliminary Numbers: As of February 27, 2014

| Period Ending | Principal | Coupon | Interest | Debt Service |
|---------------|--------------|--------|------------|--------------|
| 12/31/2014 | 558,673.39 | 4.500% | 151,459.95 | 710,133.34 |
| 12/31/2015 | 1,168,686.25 | 4.500% | 264,150.57 | 1,432,836.82 |
| 12/31/2016 | 1,222,384.66 | 4.500% | 210,452.16 | 1,432,836.82 |
| 12/31/2017 | 1,278,550.39 | 4.500% | 154,286.43 | 1,432,836.82 |
| 12/31/2018 | 1,337,296.81 | 4.500% | 95,540.03 | 1,432,836.84 |
| 12/31/2019 | 1,398,742.48 | 4.500% | 34,094.35 | 1,432,836.83 |
| | 6,964,333.98 | | 909,983.49 | 7,874,317.47 |

Note: *Preliminary, subject to change.

ESCROW REQUIREMENTS

7,090,204.52*
SAN MATEO COUNTY HARBOR DISTRICT
2014 Direct Placement Refunding
Refunded: DBAW Loan
Preliminary Numbers: As of February 27, 2014

| Period Ending | Interest | Principal Redeemed | Total |
|------------------|----------|-----------------------|--------------|
| 06/02/2014 | 870.54 | 6,964,333.98 | 6,965,204.52 |
| | 870.54 | 6,964,333.98 | 6,965,204.52 |

Note: *Preliminary, subject to change.

ESCROW COST

7,090,204.52*

SAN MATEO COUNTY HARBOR DISTRICT

2014 Direct Placement Refunding

Refunded: DBAW Loan

Preliminary Numbers: As of February 27, 2014

| Purchase Date | Cost of Securities | Cash Deposit | Total Escrow Cost |
|---------------|--------------------|--------------|-------------------|
| 06/02/2014 | | 6,965,204.52 | 6,965,204.52 |
| | 0 | 6,965,204.52 | 6,965,204.52 |

Note: *Preliminary, subject to change.

ESCROW COST DETAIL

7,090,204.52*
 SAN MATEO COUNTY HARBOR DISTRICT
 2014 Direct Placement Refunding
 Refunded: DBAW Loan
 Preliminary Numbers: As of February 27, 2014

| Purchase Date | Cost of Securities | Cash Deposit | Total Escrow Cost |
|---------------------------------------|--------------------|--------------|-------------------|
| Global Proceeds Escrow: 06/02/2014 | | 6,965,204.52 | 6,965,204.52 |
| | 0 | 6,965,204.52 | 6,965,204.52 |

Note: *Preliminary, subject to change.

ESCROW SUFFICIENCY

7,090,204.52*
 SAN MATEO COUNTY HARBOR DISTRICT
 2014 Direct Placement Refunding
 Refunded: DBAW Loan
 Preliminary Numbers: As of February 27, 2014

| Date | Escrow Requirement | Net Escrow Receipts | Excess Receipts | Excess Balance |
|------------|--------------------|---------------------|-----------------|----------------|
| 06/02/2014 | 6,965,204.52 | 6,965,204.52 | | |
| | 6,965,204.52 | 6,965,204.52 | 0.00 | |

Note: *Preliminary, subject to change.

ESCROW STATISTICS

7,090,204.52*
 SAN MATEO COUNTY HARBOR DISTRICT
 2014 Direct Placement Refunding
 Refunded: DBAW Loan
 Preliminary Numbers: As of February 27, 2014

| Total Escrow Cost | Modified Duration (years) | Yield to Receipt Date | Yield to Disbursement Date | Perfect Escrow Cost | Value of Negative Arbitrage | Cost of Dead Time |
|---|---------------------------|-----------------------|----------------------------|---------------------|-----------------------------|-------------------|
| Global Proceeds Escrow: 6,965,204.52 | | 0.000000% | 0.000000% | 6,965,204.52 | | |
| 6,965,204.52 | | | | 6,965,204.52 | 0.00 | 0.00 |

Delivery date 06/02/2014
 Arbitrage yield 2.250012%

Note: *Preliminary, subject to change.