

Peter Grenell

From: hullspier@aol.com
Sent: Tuesday, April 10, 2012 9:20 AM
To: Peter Grenell
Subject: CMIA

Hi Peter!

2 Things:

1. Jeff just texted me and he has strep throat today so will not be participating. I asked him if he had a report on the audit that I could pass along. we'll see.
2. I too read that we were going to revisit the officers and somehow I spaced it. Sorry. I think you could bring it up under "other" for discussion but I would be careful making it action item as the Humboldt Bay rep will be looking for Brown Act issues to hammer on the CMIA credibility. As they say, "it is just their culture".

Talk to you in a little bit!

David

David Hull and Associates
4330 Cedar Street, Suite M
Eureka, CA 95503
707.496.3120
707.445.0434 Fax
hullspier@aol.com

Peter Grenell

From: hullspier@aol.com
Sent: Friday, April 06, 2012 5:28 PM
To: brian.foss@me.com; charchenko@montaguederose.com; jwingfield@stocktonport.com; lmallon@vcweb.org; Peter Grenell
Subject: CMIB Meeting Agenda
Attachments: CMIB agenda April 10, 2012.doc; CMIB minutes to meeting 1-11-2012.doc

All,
I have attached an agenda for the next California Maritime Infrastructure BANK meeting to be held Tuesday April 10 at 10:30 AM. The call-in number for this meeting is:

Conference Call in number: 712-432-0220

Passcode: 6511894#

I have also attached the minutes from the last CMIB meeting.

Talk to you Tuesday!

David Hull

Executive Director

California Maritime Infrastructure Authority

4330 Cedar Street, Suite M

Eureka, CA 95503

(707) 496-3120

(707) 445-0434 Fax

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CALIFORNIA MARITIME INFRASTRUCTURE AUTHORITY

**APRIL 10, 2012
10:00 AM**

**Meeting held telephonically, as per Subsection 54953 (b) of the Government Code
Via Teleconference
Conference Call in number: 712-432-0220
Passcode: 6511894#**

**Meeting Posted at San Mateo Harbor District Office
400 Oyster Point Blvd, Suite 300
South San Francisco, CA**

Agenda

1. Roll Call
2. Approval of Minutes
 - a. CMIA meeting of January 11, 2012
4. Executive Director Report. David Hull
5. Chairman's Report. Peter Grenell
6. Treasurer's Report Jeff Wingfield
 - a. Status of Audit
7. CMIA Business
 - a. Maritime Symposium Recap
 - b. E&O Insurance Update
 - c. Financing Seminar Planning Update
8. Other Business
9. Next Meeting
10. Adjournment

- Hull asked the group for any notable edits to the CMIA website. Some name changes and updated staff were suggested. Grenell agreed to make changes.

4. Chairman's Report

Chairman Grenell noted that there was not much to report at this meeting but noted that the CMIB is actively seeking more members and that maybe some of the Authority members may want to join.

5. Treasurer's Report

Treasurer Wingfield reported CMIA had an account balance of \$137,000. Union bank finally got the account statements so the information has now gone to the auditor. Wingfield also reported that he is still waiting for the checks and that the audit should now be completed soon.

6. CMIA Business

a) Directors and Officers Insurance Update

Foss reported that he has submitted application for this insurance, but cannot be formalized until the audit is completed.

b) Consideration of Appointment of CMIA Vice President

Item deferred until next meeting when more members are present.

c) Consideration of Appointment of CMIA Board Secretary

Item deferred until next meeting when more members are present.

d) Consideration of obtaining CalCard and adoption of approval and expense procedures

Charchenko noted that the idea was that if the Board adopted these procedures that they be revisited in six months to see how they are working. Tyson noted that the procedure looked okay as drafted.

Motion Wingfield to approve directing staff to apply for a CalCard and adoption of approval and expense procedures to be reviewed in six months. Seconded by Tyson.

Motion carried without dissent.

7. Other Business

8. Next Meeting: April 10, 2012 10:00AM

9. Adjournment: Chairman Grenell adjourned the meeting at 10:33 AM.

Recorded By:

**David Hull
Executive Director**

**CALIFORNIA MARITIME INFRASTRUCTURE BANK
(not a commercial bank)**

APRIL 10, 2012

11:00 AM

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Agenda

1. Roll Call
2. Chairman's Report
3. Treasurer's report
4. CMIB business
 - a. Approval of Minutes from the January 11, 2012 CMIB Board meeting.
 - b. Consideration of CMIB Board composition changes
 - c. CA Maritime Leadership Symposium booth update
 - d. Consideration of Financing Seminar Planning report
6. Next Meeting
7. Adjournment

(Subject to Approval)

**CALIFORNIA MARITIME INFRASTRUCTURE BANK
MINUTES
Of
January 11, 2012**

**Meeting held telephonically, as per Subsection 54953 (b) of
the Government Code**

1. Roll Call

Meeting called to order at 10:34 AM by Chairman Grenell.

**Present: Peter Grenell
Jeff Wingfield
Brian Foss**

**Staff and Guests: David Hull
Doug Charchenko
Amy Cameron
Patricia Tyson**

2. Chairman's Report

Chairman Grenell noted that he and Brian Foss have sent out letters to CMIA members to see if any CMIA members wanted to be on the CMIB Board. Three Board members now – they desire to have five.

3. Treasurer's Report

Treasurer Wingfield and Brian Foss are working to revive an old CMIB bank account. Little progress so far.

4. CMIB Business

- a. Approval of minutes from CMIB meeting of December 14, 2011.**
Board member Foss made a motion to approve minutes of CMIB meeting of December 14, 2011. Wingfield Seconded the motion. Motion carried without dissent.

b. Consideration of CMIB Board Composition Changes

Grenell noted that he and Foss had sent out a letter to CMIA members asking for their interest in serving on the CMIB. Hull noted that at a meeting between he and Mallon and Charchenko, they discussed possible makeup of a CMIB Board to perhaps include: one maritime industry official; one shipper representative; one CFO from some portion of the maritime industry; one member with infrastructure experience; and possibly one representative from a port authority. Charchenko noted that he has some meetings next week with some potential members to gauge their interest. Foss noted that Grenell is chair of both CMIA and CMIB. Once they get a full CMIB Board composition, Foss offered to take CMIB Chairmanship. Foss also remarked that he thinks the CMIB should have a Board of seven members with broader connections to reinforce the CMIB mission. It was discussed that the Maritime Leadership Symposium may present an opportunity to recruit members.

c. CA Maritime Leadership Symposium Booth Update

Hull noted that Foss and he were attending the CA Maritime Leadership Symposium, February 1-2, 2012 in Sacramento and have been working on information for the booth.

d. Consideration of Sponsoring a Financing Seminar for the harbor community (1 NorCal/1SoCal).

Hull reported that he, Mallon and Charchenko met December 12, 2011 and discussed more board members; edits to 2012 marketing plan; CalCard; and financing Seminars.

Charchenko was tasked with developing an "application" form for financing. All were to look for projects to develop a data base of possible financing opportunities. To date, we have CMANC's list of stimulus projects and the CA Department of Boating and Waterways capital project lists.

The team is also looking into developing some "theme" or issue to catch seminar attendee's attention. Hull was tasked with analyzing the data and seeing if there were a common grouping of similar projects to build the seminar around. Mallon was tasked with looking into language in the proposed federal transportation reauthorization to allow block grants to be available to infrastructure banks and to highlight a

mechanism to carve out a specific maritime sector program that the CMIB could participate in.

Planning is continuing for financing seminars to be held approximately in May and June of 2012.

e. Consideration of Draft CMIA/CMIB 2012 Strategic Action Plan

Charchenko noted that both the CMIA and CMIB were intended to work hand in glove and that comments on the marketing plan should be consistent for both. Charchenko also noted that we may not be able to provide any financing mechanism that is not already out there, but that one of the main values of the CMIA/CMIB is to assist ports in evaluating the different financing options. It was suggested that we need a list of finance products CMIB offers.

5. Next Meeting

Next Meeting of the CMIB will be 10:30 AM April 10, 2012

6. Consideration of Adjournment.

Board member Foss moved to adjourn. Treasurer Wingfield seconded the motion. Motion carried without dissent. CMIB adjourned at 11:11 AM.

Recorded By:

**David Hull
Secretary**

Peter Grenell

From: hullspier@aol.com
Sent: Tuesday, April 10, 2012 10:09 AM
To: brian.foss@me.com; Peter Grenell; jwingfield@stockktonport.com; lekers@santacruzharbor.org; brad.gross@dphd.ocgov.com; jmcentee@portofsandiego.org; lmallon@vcweb.org; ptyson@portofhumboldtby.org; amyc@cityofwestsacramento.org; charchenko@montaguederose.com
Subject: Re: CMIA Meeting Notice

Will you be calling in to today's meeting?

David

-----Original Message-----

From: hullspier <hullspier@aol.com>
To: brian.foss <brian.foss@me.com>; pgrenell <pgrenell@smharbor.com>; jwingfield <jwingfield@stockktonport.com>; lekers <lekers@santacruzharbor.org>; brad.gross <brad.gross@dphd.ocgov.com>; jmcentee <jmcentee@portofsandiego.org>; lmallon <lmallon@vcweb.org>; ptyson <ptyson@portofhumboldtby.org>; amyc <amyc@cityofwestsacramento.org>; charchenko <charchenko@montaguederose.com>
Sent: Fri, Apr 6, 2012 5:23 pm
Subject: CMIA Meeting Notice

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*David Hull
Executive Director
California Maritime Infrastructure Authority
4330 Cedar Street, Suite M
Eureka, CA 95503
(707) 496-3120
(707) 445-0434 Fax*

Peter Grenell

From: Doug Charchenko <Charchenko@montaguederose.com>
Sent: Tuesday, April 10, 2012 10:15 AM
To: Peter Grenell
Subject: contact info

Douglas Charchenko
Senior Vice President
Montague DeRose and Associates, LLC
2801 Townsgate Road, Suite 221
Westlake Village, CA 91361
T: (805) 496-2211 F: (805) 496-8077
C: (562) 666-5968
e-mail: charchenko@montaguederose.com

Peter Grenell

From: hullspier@aol.com
Sent: Tuesday, April 10, 2012 10:15 AM
To: Peter Grenell
Subject: RE: CMIA

David

David Hull and Associates
4330 Cedar Street, Suite M
Eureka, CA 95503
707.496.3120
707.445.0434 Fax
hullspier@aol.com

-----Original Message-----

From: hullspier <hullspier@aol.com>
To: hullspier <hullspier@aol.com>
Sent: Tue, Apr 10, 2012 10:14 am
Subject: RE: CMIA

Doug Charchenko for CMIA website:

Montague DeRose and Associates
805 496-2211
562 666-5968
David

David Hull and Associates
4330 Cedar Street, Suite M
Eureka, CA 95503
707.496.3120
707.445.0434 Fax
hullspier@aol.com

-----Original Message-----

From: hullspier <hullspier@aol.com>
To: pgrenell <pgrenell@smharbor.com>
Sent: Tue, Apr 10, 2012 9:51 am
Subject: RE: CMIA

aLSO, fyi, WITHPOUT WINGFIELD, WE WILL NOT HAVE QUORUM FOR CMIB. WE COULD STILL DISCUSS BOARD COMPOSITION CHANGES AND SEE IF LARRY HAS UNCOVERED ANY FINANCING THRU TRANS REAUTORIZATION.

David

David Hull and Associates
4330 Cedar Street, Suite M
Eureka, CA 95503
707.496.3120

707.445.0434 Fax
hullspier@aol.com

-----Original Message-----

From: Peter Grenell <pgrenell@smharbor.com>
To: hullspier <hullspier@aol.com>
Sent: Tue, Apr 10, 2012 9:27 am
Subject: RE: CMIA

I luvs kultur!!

Good suggestion: I will mention it under "Other".

30 min. and counting....

Peter

-----Original Message-----

From: hullspier@aol.com [<mailto:hullspier@aol.com>]
Sent: Tuesday, April 10, 2012 9:20 AM
To: Peter Grenell
Subject: CMIA

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