

Peter Grenell

From: Carolina <carolina@threesquaresinc.com>
Sent: Wednesday, March 20, 2013 4:22 PM
To: Peter Grenell
Cc: David Hull
Subject: 2013 California Maritime Leadership Symposium Sponsorship
Attachments: CMLS.2013.ThankYou.CMIAB.pdf

Dear Mr. Grenell,

I am reaching out to you today regarding the California Maritime Infrastructure Authority Bank's participation in the 2013 California Maritime Leadership Symposium. The 2013 event was a huge success, presentations and photos can be found on the event website: www.maritimesymposium.com. Thank you again for your organization's support of the Symposium, attached please find a letter of appreciation from the Symposium Chair, David Hull on behalf of the CMLS Steering Committee.

Thank you again and I look forward to working with you in the future.

Best,
Carolina

Carolina Leonhardt

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13TH ANNUAL
CALIFORNIA MARITIME
LEADERSHIP SYMPOSIUM

February 20-21, 2013
Sacramento Convention Center

March 20, 2013

Peter Grenell
Chair
California Maritime Infrastructure Authority and Bank

Dear Mr. Grenell,

On behalf of the 13th Annual California Maritime Leadership Symposium and Steering Committee Members, I would like to thank you for your participation and support of the 2013 Symposium. Over the past 13 years, the Symposium has fulfilled a vast educational function for the Maritime Transportation System industry, the Legislature and our State's administration. The California Maritime Infrastructure Authority and Bank's involvement was an integral part to the success of this event and we truly appreciate your efforts and support.

We hope to continue our partnership with CMIAB and yourself for next year's event scheduled for February 19 – 20, 2014. Updates and information for the 2014 Symposium will be posted on the event website: www.maritimesymposium.com throughout the year and we will be reaching out regarding sponsorship opportunities shortly.

Thank you again and we look forward to seeing you at the 14th Annual California Maritime Leadership Symposium.

Sincerely,

David Hull
Chair, California Maritime Leadership Symposium

Peter Grenell

To: Doug Charchenko; DAVID HULL
Subject: RE: CMIA

Interesting idea, especially re: potential for generating interest in CMIA assistance.

Audience: First, can we easily obtain current information on all entities with outstanding loans (and amounts)?

Second, can we review the information I think Brad got a while ago (DBW-related and other?) re: projects that different entities were/are contemplating?

CMIA calc: Third, this would give us an initial guesstimate of potential financial needs of the entities, including retiring their DBW loans – if they wanted to go that route. Fourth, we would also be able to estimate straight refinance options as well as refinance plus project finance options, and in the note indicate (“globally”) the range of potential financial advantages to the entities.

CMIA Note: We could send a note out before step three and four above, of course, although it might be useful for us to get a fuller sense of the potential universe, especially if there are possibilities for packaging with attendant cost implications.

Such are my initial thoughts.

Peter

From: Doug Charchenko [<mailto:charchenko@montaguederose.com>]

Sent: Wednesday, June 05, 2013 10:18 AM

To: DAVID HULL; Peter Grenell

Subject: CMIA

David and Peter – Given the recent focus on DBAW, I was thinking this may be an opportunity for CMIA to send a note out to our members and potential members to think about paying off their existing loans with new debt issuance at an overall lower borrowing cost. This would also remove the covenants associated with the boating and waterway loans and make financial planning more efficient. This later concept is one Peter and I have discussed at length. I think it might serve as a good outreach tool. Just my thoughts, Doug

Douglas Charchenko

Senior Vice President

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C: (562) 666-5968

E-mail: charchenko@montaguederose.com

Peter Grenell

From: DAVID HULL <hullspier@aol.com>
Sent: Friday, December 06, 2013 3:10 PM
To: jwingfield@stocktonport.com
Cc: Peter Grenell
Subject: Fwd: CMIA Sponsorship of the 2014 CMLS
Attachments: CMLS2014.CMIA.Invoice.pdf

Hey Jeff,

Just wanted to make sure you got the attached invoice from the Maritime Leadership Symposium

David

*David Hull
Executive Director
California Maritime Infrastructure Authority
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707.445.0434 FAX
hullspier@aol.com*

-----Original Message-----

From: Carolina <carolina@threesquaresinc.com>
To: jwingfield <jwingfield@stocktonport.com>
Cc: David Hull <hullspier@aol.com>
Sent: Fri, Dec 6, 2013 1:55 pm
Subject: CMIA Sponsorship of the 2014 CMLS

Dear Jeff,

I wanted to reach out regarding the CMIA silver level sponsorship of the 2014 CMLS. We are very excited to partner with your organization again this year. I have attached the sponsorship invoice to this email, please let me know if you have any questions regarding the payment process.

We will send along further details for the sponsorship benefits including complimentary registration information in the coming weeks.

Please let me know if you have any questions I may answer.

Best,
Carolina

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Peter Grenell

From: Doug Charchenko <charchenko@montaguederose.com>
Sent: Wednesday, July 31, 2013 4:48 PM
To: Peter Grenell; DAVID HULL
Subject: RE: Cal Boating

Thanks Peter and David. Trying to think of a CMIA edge. Doug

Douglas Charchenko

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E-mail: charchenko@montaguederose.com

From: Peter Grenell [<mailto:pgrenell@smharbor.com>]

Sent: Wednesday, July 31, 2013 12:57 PM

To: DAVID HULL; charchenko@montaguederose.com

Subject: RE: Cal Boating

ok

From: DAVID HULL [<mailto:hullspier@aol.com>]

Sent: Wednesday, July 31, 2013 11:01 AM

To: Peter Grenell; charchenko@montaguederose.com

Subject: RE: Cal Boating

Let me know what you find out Peter and I will follow up!

David

David Hull

David Hull and Associates

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-----Original Message-----

From: Peter Grenell <pgrenell@smharbor.com>

To: Doug Charchenko <charchenko@montaguederose.com>; DAVID HULL <hullspier@aol.com>

Sent: Tue, Jul 30, 2013 12:11 pm

Subject: RE: Cal Boating

Doug,

I have no information on any of your questions; Ill check.

Peter

From: Doug Charchenko [<mailto:charchenko@montaguederose.com>]

Sent: Tuesday, July 30, 2013 11:08 AM

To: Peter Grenell; DAVID HULL

Subject: Cal Boating

Peter and David Have either of you heard if Cal Boating is making new loans or are they focused on their existing portfolio and prepayments. Also, have you heard if they are open to renegotiating the terms of their existing loans? Thanks, Doug

Douglas Charchenko

Senior Vice President

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Peter Grenell

From: DAVID HULL <hullspier@aol.com>
Sent: Monday, November 04, 2013 12:02 PM
To: Peter Grenell
Subject: RE: DBAW

Thanks Peter!

David

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-----Original Message-----

From: Peter Grenell <pgrenell@smharbor.com>
To: DAVID HULL <hullspier@aol.com>
Sent: Sun, Nov 3, 2013 4:02 pm
Subject: RE: DBAW

I'll follow up, Dave. The AWAFF grant has its own process; I'll check with Scott re: status, outlook, etc. Re: other things, don't know. I do know that we have been waiting for an approval on a routine lease assignment since July. What with the move into State Parks, staff changes, office moves, etc., they are really messed up. My guess is that Noyo's stuff is hung up along with who knows what else. I'll call him for details and give an update, but We (CMIA) will have no special pull with DBW. I'll keep you up on it.

pg

From: DAVID HULL [<mailto:hullspier@aol.com>]
Sent: Friday, November 01, 2013 4:45 PM
To: Peter Grenell
Subject: DBAW

Hey Peter,

I know have been working closely with the Division of Boating and Waterways recently. Kevin Michele, our CMIA Noyo member called me to ask about some stalled grants that he has with DBAW. He asked if he could tell people that CMIA supported his grant applications (boat ramp grant; pump out grant; and the one that is giving him the mot grief - abandoned watercraft grant). I said "Yes" to his request, but 1) wanted to give you a heads up in case he needs a letter and 2) would appreciate it if you could give him a call to let him know any of your tricks for breaking DBAW money free. I gave him my tricks, but frankly haven't had the opportunity since they became a part of Parks and Rec. His number is 707 964-4719

Thanks Peter!

David

David Hull

California Maritime Infrastructure Authority

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