From:

hullspier@aol.com

Sent:

Thursday, May 31, 2012 9:49 AM

To: Cc:

MNofal@ocdph.com

Subject:

bgross@ocdph.com; Peter Grenell Re: FW: Room Reservation

Hi Maria!

Your timing is perfect. We just held our first California Maritime Infrastructure Authority seminar in San Francisco and it went pretty well. Based upon that, here are my requests for our Dana Point

Looking at the RSVPs so far, please set the room up for 20 people, classroom style. Also, maybe a table near the podium; a projector screen; and a small table for your ppt projector would be great. Lastly, some table along the back or side wall for the caterer to use would be perfect. I think we previously spoke about using a patio for lunch, but our method so far is to only take a break to get lunch, then continue the seminar while people are finishing up. So, as inviting as outside would be, i think we need to keep all inside for the duration.

I will try to be there about 8:30 AM on June 12 just to get my stuff in the room and help you any way that I can with room set up.

Please let me know the address and the room number/name so I can pass it along to the registrants. If you need any more info from me, please let me know! David

David Hull Executive Director California Maritime Infrastructure Authority 4330 Cedar Street, Suite M Eureka, CA 95503 707.496.3120 707.445.0434 Fax

----Original Message----

From: Nofal, Maria <MNofal@ocdph.com> To: hullspier < hullspier@aol.com>

Sent: Wed, May 30, 2012 11:30 am Subject: FW: Room Reservation

Good Afternoon. June 12th is approaching and I wanted to follow up with you to see if you're still looking to hold a seminar here in Dana Point? Can you please provide information? Thank you,

From: Nofal, Maria

Sent: Thursday, April 12, 2012 9:38 AM

To: 'hullspier@aol.com'

Subject: RE: Room Reservation

Good morning David. We need a bit more information from you. We have a couple of rooms available, one is smaller than the other and I'm not sure which one would suite your needs. I see this is a seminar...will you need classroom style

Are you looking to have lunch in the room or would you like to have an outdoor courtyard lunch?

Also, will you require a projector and screen?

For your catering needs I have attached a list of approved vendors.

We look forward to assisting you with your meeting room arrangements.

Thank you,

Maria Nofal, Executive Secretary



OC Dana Point Harbor 24650 Dana Point Harbor Drive, Dana Point, CA 92629 Telephone: (949)923-3797

From: hullspier@aol.com [mailto:hullspier@aol.com]

Sent: Wednesday, April 11, 2012 2:34 PM

To: Gross, Brad Cc: Nofal, Maria

Subject: RE: Room Reservation

Thanks Brad! I look forward to hearing from you!

David

David Hull and Associates 4330 Cedar Street, Suite M Eureka, CA 95503 707.496.3120 707.445.0434 Fax hullspier@aol.com

----Original Message----

From: Gross, Brad < BGross@ocdph.com>

To: hullspier < hullspier @aol.com>

Cc: Nofal, Maria < MNofal@ocdph.com>

Sent: Wed, Apr 11, 2012 2:31 pm Subject: RE: Room Reservation

David,

I am sure we can find something. As far as catering, we have a pretty good variety here in Dana Point. My assistant Maria can help you with that. We are checking availability of rooms now and will get back to you if we have something available.

Best,

Brad

From: hullspier@aol.com [mailto:hullspier@aol.com]

Sent: Tuesday, April 10, 2012 5:49 PM

To: Gross, Brad

Subject: Room Reservation

Hi Brad!

As you know, the California Maritime Infrastructure Authority (CMIA) will be putting on two infrastructure financing seminars this spring (one Northern California/one Southern California). For the Southern Seminar, I would like to request use of a room in your complex at Dana Point. Any room that holds approximately 30 people would be okay. We are planning for June 12, from 10AM-2PM. I would also like to know your thoughts on a caterer as CMIA will also be providing lunch.

Thanks Brad! Please let me know what you find out!

David

David Hull
Executive Director
California Maritime Infrastructure Authority
4330 Cedar Street, Suite M
Eureka, CA 95503
707.496.3120
707.445.0434 Fax
hullspier@aol.com



## Financing Port and Marina Infrastructure "Tomorrow's Ideas for Today"

You are invited to attend a FREE seminar on port infrastructure financing sponsored by the California Maritime Infrastructure Authority (CMIA) and California Maritime Infrastructure Bank (CMIB) (not a commercial bank)



## Don't Forget to Register!

#### **Southern California**

June 12, 2012 10AM-2PM at Dana Point Harbor

CMIA and CMIB were created BY California's ports and harbors FOR California's ports to assist in maritime infrastructure financing needs.

#### At the Seminar you will:

- Meet the CMIA Finance and Legal team
- Learn about CMIA's financing tools
- Learn the wide-variety of financial services available through CMIA
- What's Hot and What's Not in infrastructure financing

#### Lunch is provided

If you haven't yet, please RSVP TODAY!

David Hull
Executive Director
California Maritime Infrastructure Authority
hullspier@aol.com
www.californiamaritimeinfrastructureauthority.org



## INIVOICE

INVOICE	
Date:	
То:	
RE:	
Billing Period:	
Billing Profile:	
TOTAL	
TOTAL DUE THIS BILLING PERIOD = \$	
Thank you for your Payment, which is due upon receipt of this statement billing.	
Signature	
4330 Cedar Street, Suite M Eureka, CA 95503	707.496.3120



## TRAVEL REIMBURSEMENT

CMIA MEMBE	ER:		
EVENT:			
PURPOSE:	·		
EVENT DATES	:		
EVENT LOCAT	ION:		
	EXPENSE RECORD		
	EXTENSE RESORTS		
TRAVEL:	Gas		
	Parking		
LODGING:		*******	
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OTHER:			
TOTAL CMIA	CALCARD VISA:	••••••	
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TOTAL DUE C	MIA:	•••••	
SUBMITTED B	Υ:	DATE:	
APPROVED BY	<b>/:</b>	DATE:	
4330 Cedar Stro	eet, Suite M Eureka, CA 95503		707.496.3120

## THE BOND BUYER

THE DUILY NEWSPAPER OF PUBLIC FINANCE

## IRS Publishes Guide for Conduit Issuers

Tuesday, May 29, 2012

By Lynn Hume

 ${\sf WASHINGTON-The\ Internal\ Revenue\ Service\ has\ published\ a\ tax\ law\ compliance\ guide\ for\ issuers\ in\ conduit\ bond}$ 

The 12-page publication, "Your Responsibilities as a Conduit Issuer of Tax-Exempt Bonds," describes conduit deals, which can involve governmental bonds, private-activity bonds or 501(c)(3) bonds benefiting nonprofit organizations.

In conduit deals, an issuer sells the bonds and loans the proceeds to a borrower, such as a hospital or a developer.

The IRS guide details the forms that must be filed for such transactions as well as the procedures for filing the forms late.

It also describes the requirements for private-activity bonds, including volume cap restrictions and carry-forward requirements, public approval requirements, limits on fees charged by the issuer and issuer certifications about the expectations for the use and investment of bond proceeds.

The IRS outlines the modifications that can be made to conduit bonds that can cause them to be reissued as new bonds subject to the most recent tax requirements.

It also describes remedial actions the issuer can take to address potential tax law problems.

Treasury rules for PABs require that issuers make certain elections in writing before the bonds are issued, the IRS said in the guide. The document lists these, such as an election to pay a 1.5% penalty in lieu of rebating arbitrage profits.

The IRS guide details the arbitrage rebate and yield reduction payment requirements that may apply to conduit issuers, as well as the sanctions for failing to meet these requirements and the procedures for requesting the recovery of overpayments of arbitrage that was rebated.

The IRS notes that under its administrative procedures, the conduit issuer, rather than the borrower, is treated as the "taxpaver" when it audits bonds.

"This means that the conduit issuer will receive the letter initiating the examination and must be a party to any closing agreement resolving an IRS examination," the agency said in the guide. Closing agreements are settlements under which the issuer agrees to pay the IRS money to settle tax violations in return for the agency's maintaining the tax-exempt status of the bonds.

The guide describes the IRS' voluntary closing agreement program, under which issuers can voluntarily report, and take certain prescribed actions to remedy, specified tax violations.

The IRS also explains how an issuer can request a private-letter ruling when it is uncertain about compliance with tax requirements.



5/29/2012 8:11 AM

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# California Maritime Infrastructure Bank and

#### **INVOICE**

Date: MAY 31, 2012 TO: JEFF WINGFIELD

RE: REINBURSEMENT FOR REFRETHMENTS EXPENSES FOR CHIA/B SEMINAR AT FORT OF SAN FRANCISCO Billing Period:

MAY 23 2012

Billing Profile:

GREEN BAR INVOICE 14692, 5/23/2012- LUNCH

\$478, 25 #478.29 - GREEN BAR INVOICE 14693, 5/23/2012-WATER/COFFEE/TEA #122.50 **TOTAL** 

TOTAL DUE THIS BILLING PERIOD = \$ 600,75

Thank you for your Payment, which is due upon receipt of this statement billing.

Signature fell Sharell, SAN MATER COUNTY HAREOR DIST.

400 Oyster Point Blvd., #300, South San Francisco, CA 94080

650.583.4400



## Three Embarcadero, Lobby Level 693-9339

ACCOUNT #			4		INVOICE 4693
Party Date		Pick Up	- N	Manufacture of the signature of the sign	945
Day of Week	WED	Time	<u> </u>	*	
TO: CAL MA	eitime IA VID NUII	Delivery Loca Floor # / Suite	and the same of		Commission
The state of the s	-07-496-3120	Client Ref. No.		2	rdf'
Email Address:		Terms	COD	Char	U ge on Account
			Exp	. Date	Philips - and the second secon
NO. OF GUESTS 25					
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CAmbo 1 de ja	At-25 reg	(D) t	eab leam	ayr.	) sug
25 Bott	le water on ic	'e)		Equipment Coffee Pot	8
				Chaffers	
	x **	Marks!		Food (T) Food (NT)_ Bev (T) Tax	
	www.greenbarsf.com	1	PPP TOTAL PROPERTY PRO-	SRV/DEL TOTAL	1259



## Three Embarcadero, Lobby Level 693-9339

#14692
Pick Up 1130 1145
Delivery Location FORT COMM MHG PM Floor # / Suite # FORY BLOG 2 may
Client Ref. No.
Terms COD Charge on Account  Exp. Date
K F S Cups Straws
Equipment Coffee Pots
Chafferslce Tub
BasketsOtherPickup Time
Food (T) Food (NT) Bev (T) Tax
SRV/DEL I I 1012

3 Embarcadero, Lobby Level, San Francisco, CA 94111 Phone (415) 693-9339; FAX (415) 693-9645

From:

hullspier@aol.com

Sent:

Monday, May 21, 2012 2:54 PM

To:

Peter Grenell

Subject:

Fwd: Re: catereing

Peter.

See email string below, but the bottom line is that you can call the caterer sometime between 10-2 on Wednesday and give her the card number - all is good!

693-9339

David

David Hull
Executive Director
California Maritime Infrastructure Authority
4330 Cedar Street, Suite M
Eureka, CA 95503
707.496.3120
707.445.0434 Fax
hullspier@aol.com

----Original Message----

From: rhonda < rhonda@greenbarsf.com>

To: hullspier < hullspier@aol.com > Sent: Mon, May 21, 2012 2:44 pm

Subject: Re: catereing

call me is better, the driver isn't equipped to handle transactions.

On May 21, 2012 at 2:35 PM hullspier@aol.com wrote:

I can do that! Thank you!

Can I just run downstairs and pay in person?

David

----Original Message----

From: rhonda < rhonda@greenbarsf.com>

To: hullspier < hullspier@aol.com > Sent: Mon, May 21, 2012 2:09 pm

Subject: Re: catereing

sure will do. perhaps you can call sometime that day with the cc#. thanks!

On May 21, 2012 at 1:59 PM hullspier@aol.com wrote:

Invoices look great!

It will be paid by credit card that day if that is okay.

Also, i think coffee could be picked up when the event is over (2PM).

Thanks!

I'll see you at 9:45 Wednesday!

David

David Hull
Executive Director
California Maritime Infrastructure Authority
4330 Cedar Street, Suite M
Eureka, CA 95503
707.496.3120
707.445.0434 Fax
hullspier@aol.com

----Original Message----

From: rhonda < <u>rhonda@greenbarsf.com</u> >

To: hullspier < hullspier@aol.com > Sent: Mon, May 21, 2012 1:07 pm

Subject: Re: catereing

Hi David--if this works for you, let me know your method of payment. Also when can collect the coffee pots, at lunch or end of day? thanks!

On May 18, 2012 at 2:33 PM hullspier@aol.com wrote:

Thanks Rhonda! Talk to you Monday!

#### David

----Original Message----

From: rhonda < rhonda@greenbarsf.com >

To: hullspier < hullspier@aol.com > Sent: Fri, May 18, 2012 2:14 pm

Subject: Re: catereing

ok got it, i will send an invoice on Monday and collect a credit card#. thanks!

On May 18, 2012 at 2:02 PM hullspier@aol.com wrote:

Hi Rhonda!

I just spoke to you about catering an meeting for me next week. Here are the details:

Meeting: California Maritime Infrastructure Authority Financing Seminar

Place: Port Commissioners Meeting Room; Second Floor, Ferry Building

Date: Wednesday, May 23, 2012

Time of meeting: 10AM - 2PM

Request: 9:45 AM: Coffee/tea and water fo 25 people

11:50 AM: A combination of wraps and sandwiches, along with the potato salad and southwest pasta salad, and the light desserts. Assorted drinks and chips as well. Also enough for 25 people.

**Contact:** David Hull (see below)

Please let me know as soon as you can if you can accommodate this request. I have seen your work before when you have catered the California Association of Port Authorities in the same room and you come highly recommended by them.

Thanks!

David Hull
Executive Director
California Maritime Infrastructure Authority
4330 Cedar Street, Suite M
Eureka, CA 95503
707.496.3120
707.445.0434 Fax
hullspier@aol.com

From:

hullspier@aol.com

Sent:

To: Subject: Monday, May 21, 2012 1:15 PM Peter Grenell

Attachments:

Fwd: Re: catereing

Image\_(2).jpg; Image.jpg

Hi Peter,

Attached is the catering costs (1 for coffee service, one for lunch). Remember we are limited to caterers in the Ferry Building and i have had good luck with these folks in the past.

Would it be okay if you used your SMHD card and got reimbursed from CMIA?

David Hull and Associates 4330 Cedar Street, Suite M Eureka, CA 95503 707.496.3120 707.445.0434 Fax hullspier@aol.com

----Original Message----

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Subject: Re: catereing

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Thanks! David

David Hull
Executive Director
California Maritime Infrastructure Authority
4330 Cedar Street, Suite M
Eureka, CA 95503
707.496.3120
707.445.0434 Fax
hullspier@aol.com

#### ar Grenell

.∕rom:

hullspier@aol.com

Sent:

Thursday, May 24, 2012 3:35 PM

To:

Peter Grenell

Subject:

Re: pg reimbursement for CMIA-B coffee and lunch

**Attachments:** 

CMIA Travel Reimbursement and Invoice Template GENERAL.docx

Peter.

I have attached a CMIA template for travel reimbursement and an invoice. they are in WORD so you can just fill them in on the computer.

Also, don't forget to change the address at the bottom of the forms so jeff doesn't send me your checks!

Enjoy!

David

----Original Message----

To: Hullspier < Hullspier@aol.com > Sent: Thu, May 24, 2012 3:26 pm

Subject: pg reimbursement for CMIA-B coffee and lunch

Dave,

Do you have a reimbursement request form you can email me so I can send the Green Bar invoices to Jeff?

Peter



#### San Mateo County Harbor District

## Board of Harbor Commissioners

James Tucker, Presider Leo Padreddii, Vice Presider Robert Bernardo, Treasure Pietro Parravano, Secretar Sally Campbell, Commissione

Peter Grenell, General Manage

#### **MEMORANDUM**

May 24, 2012

TO:

Board of Harbor Commissioners

FROM:

Peter Grenell, General Manager

**SUBJECT:** 

Report on CMIA/B Seminar on "Financing Port and Marina

Infrastructure: Tomorrow's Ideas for Today", May 23, 2012 at Port

of San Francisco

Cc:

Scott Grindy, Harbor Master

Jean B. Savaree, District Counsel

This report responds to the Board's request for same at the previous Harbor Commission meeting. I have included materials provided at the seminar for your information. Although the Power Point presentation is lengthy, it will give you a comprehensive and detailed picture of the CMIA/B, its goals and major accomplishments to date, and, I hope, a clearer understanding of why the Harbor District became a CMIA member.

**Background:** The CA Maritime Infrastructure Authority (CMIA), a joint powers authority, was created by the CA Maritime Infrastructure Bank (CMIB), which itself was created by the State Legislature upon the initiative of the CA Marine Affairs and Navigation Conference (CMANC). The CMIA was established to provide a mechanism for financing port and harbor infrastructure. In contrast to several other coastal states, California has had no other active state port and harbor infrastructure agency; the Department of Boating and Waterways (DBW) has a limited charge to fund marina docks, small craft launch ramps, and some related facilities, with the emphasis on recreational boating. The Coastal Conservancy's Urban Waterfronts program has funded some pier projects, but its emphasis has been on public access.



#### San Mateo County Harbor District

## Board of Harbor Commissioners

James Tucker, Presiden Leo Padreddii, Vice Presiden Robert Bernardo, Treasure Pietro Parravano, Secretar Sally Campbell, Commissione

Peter Grenell, General Manage

SMCHD joined the CMIA in the year 2000 by resolution. Initially, the Harbor District explored using the CMIA to facilitate provision of financing for a proposed hotel project at Oyster Point Marina/Park using tax-exempt revenue bonds. Unfortunately, the project did not prove to be financially feasible. Currently, District-initiated projects such as development on PPH's perched beach and the multi-use building for the District office, visitor center, and other revenue-generating uses could potentially use CMIA as a financing vehicle. (E. g., check the Port of Santa Cruz's CMIA-financed multi-purpose building project in the seminar materials.)

**The Seminar:** The CMIA is now reaching out to California ports and harbors in a direct attempt to promote the agency's services, and elicit local port and harbor interest in possible creative financing approaches through CMIA not available from DBW or the Coastal Conservancy. Two seminars have been planned, for northern California (just occurred on May 23<sup>rd</sup> in San Francisco), and one for southern California at Dana Point Harbor in Orange County in mid-June. Seminar content will be the same for both seminars (see attachments). As a board member of the CMIA/B, the District's General Manager assisted in program planning and participated in the San Francisco seminar in presenting informational materials and engaging in dialogue with seminar attendees, and will do so at the June seminar.

From:

Sent:

hullspier@aol.com

To:

Sunday, May 20, 2012 2:21 PM Peter Grenell

Subject:

Re: CMIA Seminar Draft ppt

Hi Peter,

Yes, I planned on the powerpoint just continually running during the seminar, with each presenter using their own part of it. Your slides so far are 1,2,3 and maybe 4. Either you or I depending on the using their own part of it. Your slides so far are 1,4,5 and maybe 4. Either you of 1 depending on the flow could ask the crowd to introduce itself and give a short "why am I here" statement. i will write these down on big paper for later reference.

Brian and I have spoken previously about putting the slide show on the web site and think it is a good idea. We will see how it goes and ask Jim about putting it on CMANCs site. David David Hull

Executive Director

California Maritime Infrastructure Authority 4330 Cedar Street, Suite M

Eureka, CA 95503

707.496.3120

707.445.0434 Fax

hullspier@aol.com

----Original Message----

From: Peter Grenell 
pgrenell@smharbor.com> To: hullspier < hullspier@aol.com>

Sent: Sun, May 20, 2012 12:24 pm

Subject: Re: CMIA Seminar Draft ppt

David,

Is the plan to show the PowerPoint first, or refer to the different sections as each presenter comes up? I assume the latter, so it is ongoing backdrop and tool.

lso, I assume we will put it on the website after SF. desired. Likely to generate a bit more interest in attending. How about This to enable tweaking putting it on CMANC's website, too?

Sent from my iPhone

On May 19, 2012, at 4:14 PM, "hullspier@aol.com" <hullspier@aol.com> wrote:

>

> Hi all,

. . .

- > ?
- > I have attached a drfat of th powerpoint for the San Francisco CMIA seminar.
- > 3
- > Please review it and let me know any ideas for flow; additional information; errors, etc.? I am sending you the show without any pictures as they make it too big a file to send.? I will add pics where some of the blanks are.? If you have some specific photos you would like me to add, please get them to me asap!
- > ?
- > Specfically, I need this:
- > ?
- > Larry: Please review history and purpose slides add/delete etc for acuaracy. FYI all Larry will be unable to attend the SF seminar, but will attend in Dana Point.
- > ?
- > Brian:? Please send me along the text of your presentation portion I think you were making up some slides that had past project sponsor, CMIA role, amounts, dates, etc.? You can either send me the text in word or you can just add the text to the blank slides following your intro slide.? Also, please see if you can get Jenner at San Diego to send me his ppt so i can include it.
- > ?
- > Doug: Please review your section to make sure I got it in the slides

```
other funding sources with CMIA?
> All: Please review all and give me some info on filling a couple of blanks,
namely:? how does one become a member; and who and where do we put in? what the
project eligibility criteria are.? Should we inloude some of the FAQs
somewhere?? If so, where?
  David
> David Hull Executive Director
> California Maritime Infrastructure Authority
> 4330 Cedar Street, Suite M
> Eureka, CA 95503
  707.496.3120
> 707.445.0434 Fax
> hullspier@aol.com
> ?
> ???????????????
```

> < CMIA Financing Seminar 2012 ppt>

correctly.? As a part of your discussion, will you be comparing/contrasting the

From: Igmallon@vcweb.org Sent: Sunday, May 20, 2012 4:21 PM To: hullspier@aol.com Cc: brian.foss@me.com; charchenko@montaguederose.com; lgmallon@vcweb.org; Imallon@csulb.edu; Peter Grenell; brad.gross@dphd.ocgov.com Subject: Re: FAQ Review **Attachments:** CMIA Financing Seminar 2012Rev1.0.ppt Importance: High > Hi all, > I would like to have the FAQs as a handout at the seminars - Please > review the attached and give me any edits or additional questions. > Thanks! > David > David Hull > Executive Director > California Maritime Infrastructure Authority > 4330 Cedar Street, Suite M > Eureka, CA 95503 > 707.496.3120 > 707.445.0434 Fax > hullspier@aol.com > > -----Original Message-----> From: hullspier <hullspier@aol.com&gt; > To: brian.foss <brian.foss@me.com&gt;; charchenko > <charchenko@montaguederose.com&gt;; lgmallon > <lgmallon@vcweb.org&gt;; lmallon &lt;lmallon@csulb.edu&gt;; > pgrenell <pgrenell@smharbor.com&gt;; brad.gross > <brad.gross@dphd.ocgov.com&gt; > Sent: Fri, May 18, 2012 1:39 pm > Subject: CMIA registrants so far > > > All, Attached is a list of CMIA Financing Seminar?registrants to date.? > I thoiught this might help the presenters personalize their talks a > bit.? There are still a few interested people that haven't officially > contacted me.? If you know of any, please let me know! ? Thanks!

From:

Jenner Smith < jsmith@portofsandiego.org>

Sent:

Tuesday, May 22, 2012 1:40 PM

To:

David Hull(home); brian foss; Doug Charchenko; Peter Grenell; Doug Charchenko

Subject:

Re: Seminar Presentation

**Attachments:** 

Port of San Diego Maritime Infrastructure Presentation 5.23.12.ppt

#### Hi Guys,

I've attached the presentation to this email for you to have ready tomorrow. It really is just a background on the Port with an overview of some upcoming projects and then a discussion of some marina statistics in San Diego Bay. Let me know if there is anything else you want me to hit on.

Thanks, Jenner

>>> brian foss <bri>hrian.foss@me.com> 5/20/2012 8:42 PM >>>

Jenner:Sorry for the delay. Out of town. Yes book it and give me the details of the flight so we can coordinate the time. Call my cell when you land and I'll meet you. I have a dark blue Lexus SUV. I'll show up in front of the Southwest terminal on the upper roadway..which is the departure level.

Could you send your power point presentation to David Hull. He will have it loaded when we get there. He's at <<u>hullspier@aol.com</u>>

Let me know if I can do anything else.

Brian

831 212 4797 (c)

On May 16, 2012, at 9:38 AM, Jenner Smith wrote:

#### Hi Brian,

I'm just booking my ticket. Looks like it will be \$313 roundtrip on southwest for the cheapest deal. Is that alright with you? Let me know and then I will book.

Thanks,

Jenner

#### >>> brian foss <<u>brian.foss@me.com</u>> 5/15/2012 4:44 PM >>>

I can get you a couple of things tomorrow morning. Meanwhile check out CMIA web. It has some boiler plate about who we are..... All volunteer, screw our selves out of the ground when needed, Ninja warriors. We really do have some real pros on team — all for free.

best, brian foss

Foss Associates

<bri>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definition<br/>definiti

831,476,1879

831.212.4797 (c)

On May 15, 2012, at 1:20 PM, Annette Dahl wrote:

#### Hi Brian.

I will be attending the monthly San Diego Dockmasters luncheon tomorrow, attended by most of the San Diego Bay marina managers and dockmasters. I have spoken to the organizer about your group I will be given a few minutes to ask some of your questions regarding small craft harbors.

Would you have any kind of literature, brochure or fact sheet about the CMIA you could email to me? They didn't seem very familiar with the organization and I wanted to be able to explain more about CMIA to the group.

>>> brian foss <<u>brian.foss@me.com</u>> 5/14/2012 8:51 PM >>>

Good Evening Annette and Jenner: Thanks for your initiative on this. There will be a power point set up at the meeting. So if you have a CD or a memory stick, you will be all set.

The type of information that we outlined for San Diego's element is still right on point and will integrate well with the rest of the program. Call if you need any further direction. Your input as outlined will be most appreciated by the attendees.

David is still refining the agenda. We will send the next draft as it comes in.

For Jenner: would be glad to pick you up at either SFO or SJO the morning of the seminar (May 23rd). Let me know. Thanks again for effort

Brian Foss 185 Moran Way Santa Cruz, 95062 831 212 4797(c) 831 476 1879

FYI Doug Charchenko's presentation outline is attached. He is the CMIA/CMIB financial advisor and will be talking

From:

brian foss <bri> sprian.foss@me.com>

Sent:

Tuesday, May 22, 2012 2:19 PM

To:

Jenner Smith

Cc:

David Hull(home); Doug Charchenko; Peter Grenell; Doug Charchenko

**Subject:** 

Re: Seminar Presentation

Jenner: PPP is excellant. Don't know if David will get it by email. He is already on the road. Probably so. I just sent him an updated version. But we should both bring a separate CD of memory stick in case it doesn't transfer by the "cloud".

Again I will meet you on the departure level (upper) of terminal 1, where SW, comes in. Dk Blue Lexus SUV. I have Portuguese flag.

I will bring it. Yelling "Smith" out on hwy 101 probably won't hack it. 831 476 1879..... On May 22, 2012, at 1:39 PM, Jenner Smith wrote:

#### Hi Guys,

I've attached the presentation to this email for you to have ready tomorrow. It really is just a background on the Port with an overview of some upcoming projects and then a discussion of some marina statistics in San Diego Bay. Let me know if there is anything else you want me to hit on.

Thanks, Jenner

#### >>> brian foss <<u>brian.foss@me.com</u>> 5/20/2012 8:42 PM >>>

Jenner:Sorry for the delay. Out of town. Yes book it and give me the details of the flight so we can coordinate the time. Call my cell when you land and I'll meet you. I have a dark blue Lexus SUV. I'll show up in front of the Southwest terminal on the upper roadway..which is the departure level.

Could you send your power point presentation to David Hull. He will have it loaded when we get there. He's at <hullspier@aol.com>

Let me know if I can do anything else. Brian

831 212 4797 (c)

On May 16, 2012, at 9:38 AM, Jenner Smith wrote:

#### Hi Brian,

I'm just booking my ticket. Looks like it will be \$313 roundtrip on southwest for the cheapest deal. Is that alright with you? Let me know and then I will book.

Thanks, Jenner

>>> brian foss <<u>brian.foss@me.com</u>> 5/15/2012 4:44 PM >>>

I can get you a couple of things tomorrow morning. Meanwhile check out CMIA web. It has some boiler plate about who we are..... All volunteer, screw our selves out of the ground when needed, Ninja warriors. We really do have some real pros on team all for free. best, brian foss

Foss Associates
<<u>brian.foss@me.com</u>>
831.476.1879
831.212.4797 (c)
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Annette

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FYI Doug Charchenko's presentation outline is attached. He is the CMIA/CMIB financial advisor and will be talking about the capabilities of the two organization to provide funding to the maritime. On May 14, 2012, at 3:27 PM,

<Port of San Diego Maritime Infrastructure Presentation 5.23.12.ppt>