

California Maritime Infrastructure Bank and Authority



*One-Stop Financial Services
for California's Ports and Harbors*

The California Maritime Infrastructure Bank (not a commercial bank) and California Maritime Infrastructure Authority seek to ensure a flourishing maritime/marine industry in California, by providing port and harbor agencies with timely access to capital markets.

An increasingly important

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Mission

The Bank was formed at the request of the California Marine Affairs and Navigation Conference (CMANC) and codified as Sections 6516.5 and 6571 of the Government Code and Part 1 (commencing with Section 1690) of Division 6 of the Harbors and Navigation Code of the State of California.

The Bank may also function as a Public Agency, under

financing vehicle for agencies is leasing and thus the Bank feels its tax-exempt leasing program offers a valuable addition to the services it offers.

(not a commercial bank)

**California
Maritime
Infrastructure
Bank and
Authority**

**c/o SMCHD
400 Oyster Point
Blvd. Suite 300
So. San
Francisco, CA
94080**

**phone:
650.583.4962**

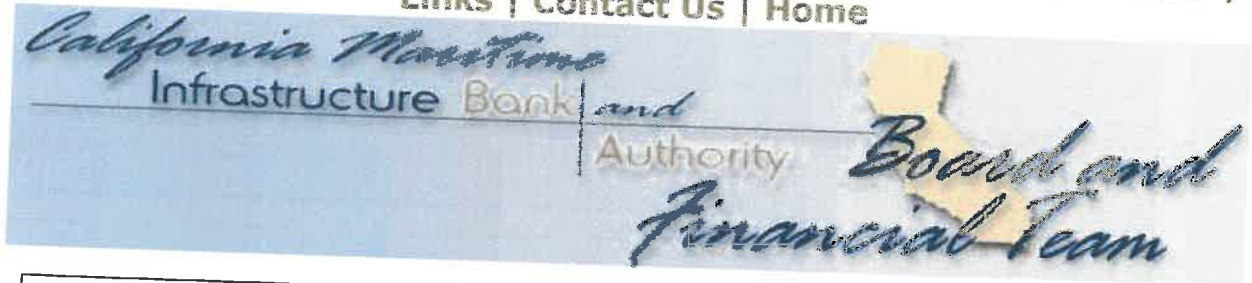
Code Section 1700, with its authority to establish one or more joint powers under State Law for the purpose of establishing an infrastructure fund for pooled financing of port or harbor infrastructure. This power enabled the Bank to form the California Maritime Infrastructure Authority. The Authority is a joint exercise of powers authority formed under and pursuant to Article 1 of Chapter 5 of Division 7 of Title 1 of the Government Code of the State of California and a joint exercise of powers agreement among the Authority's member Districts.

The Authority can issue debt, establish and administer infrastructure funds, receive or administer public and private grants, and expend tax revenues, appropriated funds, and other financings on behalf of its member Districts.

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Bank Board

- **Peter Grenell**
- Acting President
- **Brian Foss**
- Vice President
- **Jeff Wingfield**
- Treasurer
- **David Hull**
- Secretary

-
- **Douglas Charchenko**
- Financial Advisor
 - **Lawrence Mallon**
- Counsel

Authority Board

- **Peter Grenell**
- Interim Chairman
- **Jeff McEntee**
- Interim Vice
Chairman
- **Jeff Wingfield**
- Treasurer
- **David Hull**
- Interim Secretary
- **Patty Tyson**
- Member
- **Amy Cameron**
- Member
- **Lisa Ekers**
- Member
- **Brad Gross**
- Member

-
- **David Hull**
- Executive Director
 - **Douglas Charchenko**
- Financial Advisor
 - **Lawrence Mallon**
- Counsel

Specialized Financial Team

A highly qualified Financial Team, specifically chosen for their significant experience with marine financing will work with you to assess ways to finance your agency's capital needs. The Financial Team will help you to evaluate whether a borrowing is the most effective means to meet your capital needs. If borrowing proves appropriate, the Team will assist you in structuring the transaction, dealing with investors and credit rating agencies, and providing legal documentation.

Team members include:

- **Orrick, Herring & Sutcliffe
Bond Counsel**
- **Douglas Charchenko
Wedbush Morgan Securities**
- **Lawrence G. Mallon
General Counsel**

**California Maritime Infrastructure Bank and California Maritime
Infrastructure Authority
c/o SMCHD, 400 Oyster Point Blvd. Suite 300, So. San Francisco, CA
94080 phone: 650.583.4962**

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The Bank and Authority were designed to provide ports and harbors of all sizes with timely access to the capital markets. As a result, we can service all of your financing needs. To date, we have already completed in excess of \$200,000,000 in bond issues.

Our capabilities include:

- **Revising business plans.**
- **Assessing and developing strategies to finance facility construction and improvements.**
- **Advising on financial planning to enhance credit standing.**
- **Assisting with tenant financing.**
- **Executing long-term and short-term debt transactions.**

The Program

Provides lease financing for a variety of personal and real property used by ports and their tenants allowing the port to match payments with the benefits received from the equipment.

Allows ports to easily separate the purchase and finance decisions allowing them to negotiate the best purchase prices available from vendors while still being

assured of competitive financing.

All costs are incorporated into the interest rate to allow ports to access capital markets cost effectively.

What Can Be Leased?

The Bank's tax-exempt leasing program is designed to meet its members' needs. It can be used to financed transactions fro \$10,000 to \$50 million for many types of equipment and real estate including but not limited to:

EQUIPMENT

**Cranes
Yard Tractors
Chassis
Top & Side Loaders
Vehicle/Rolling Stock
Small Craft Boats/Patrol
Boats
Scales
Security Systems
Cellular & Radio
Equipment
Yard Inventory Systems
Storage, Staging & Other
Portable Buildings
Telephone Systems
Personal Computers/Local
Area Networks
Accounting Systems**

CERTAIN MARITIME ORIENTED REAL ESTATE

**Silos
Warehouses**

Offices
LEASE TERMS
To Be Negotiated

Why Lease?

- **Lease to Own:**
At the end of the lease term, the port owns the equipment.
- **100% Financing:**
The full cost of the equipment including freight and installation can be financed.
- **Competitive Interest Rates:**
Most of the issuance costs associated with bond financing are eliminated making leasing an attractive alternative.
- **Flexible Terms:**
The lease term is tied to the useful life of the asset making it possible to match the payments with the benefits of ownership. Payment dates and amounts can be structured to meet the port's cash flow needs.
- **Debt Limits:**
When debt limits are an issue, lease payments can be made subject to abatement or annual appropriation of lawfully available funds by the port's governing board and are not considered debt pursuant to California statutes. This enables the port to acquire assets without the time and expense associated with a voter referendum.

- **Simple and Fast:**

The documentation requirements are substantially less than those for a bond allowing funding in less than two weeks.

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Chula Vista Power Plant, financed by the California Maritime Infrastructure Bank



Santa Cruz multi-purpose tenant building



Rehabilitation of Terminal 2 West, Lindberg Field San Diego



Port of Humboldt Bay Channel Deepening Project

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Under Construction

phone: 650.583.4962

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**California Maritime Infrastructure
Bank**

(not a commercial bank)

**California Maritime Infrastructure
Authority**

Peter Grenell - 650-583-4962

**Douglas Charchenko - 213-688-
8061**

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**ADDENDUM TO STATE OF CALIFORNIA PURCHASE CARD PROGRAM
MASTER SERVICES AGREEMENT (DGS MSA 5-06-99-01)**

This Participating Agency Addendum ("**Participating Agency Addendum**") is entered into, by and between U.S. Bank National Association ND ("**U.S. Bank**") and the Participating Agency identified herein and executing this Participating Agency Addendum as "**Participating Agency**", and constitutes an addendum to and modification of the State of California Purchase Card Program Master Services Agreement (DGS MSA 5-06-99-01) dated October 19, 2006 (the "**Agreement**") between the Department of General Services ("**DGS**") on behalf of the State of California, and U.S. Bank. The Master Services Agreement DGS MSA 5-06-99-01 and its amendments are incorporated by reference and made a part of this Participating Agency Addendum. This Participating Agency Addendum shall become effective upon signing by or on the behalf of U.S. Bank ("**Effective Date**") and supersedes any previous and like addenda with Participating Agency.

RECITALS:

- A. DGS has entered into the Agreement for the purpose of making available the Purchasing Card Program as described in the Agreement for use by for Participating Agencies; and
- B. The Agreement contemplates the inclusion of Participating Agencies by a process of voluntary execution of an addendum; and
- C. The Participating Agency has received a copy of the Agreement and after thorough review of the Agreement desires to become a Participating Agency as that term is defined in the Agreement.

AGREEMENT:

NOW THEREFORE, in consideration of the foregoing Recitals, which are incorporated herein by reference, the mutual promises and covenants set forth in the Agreement, which is incorporated herein by reference, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Participating Agency, and U.S. Bank agree as follows:

1. The Participating Agency agrees to accept and perform all duties, responsibilities and obligations required of Participating Agency as set forth in the Agreement. CAL-Cards shall be issued to employees of the Participating Agency upon execution of this Participating Agency Addendum by the Participating Agency and U.S. Bank. U.S. Bank shall submit invoice(s) to the Participating Agency at the address indicated herein.
2. U.S. Bank is authorized to place the seal or logo of the Participating Agency on the CAL-Cards issued to employees of the Participating Agency for the sole purpose of identifying the card for official use only. Such seal or logo shall be subject to use limitations as apply to the State seal on Page 3 of the Agreement.
3. The Participating Agency shall make monthly payments as provided in the Agreement to U.S. Bank of the full amount of the official monthly invoice by causing a check or checks or a warrant or warrants to be issued payable to the order of U.S. Bank on demand or by use of an Automated Clearing House or Electronic Data Interchange to make such payment to U.S. Bank.
4. The Participating Agency shall provide U.S. Bank with a copy of its audited financial statements within sixty (60) days of completion and, upon request of U.S. Bank, such other financial information as may be reasonably requested.
5. Either party may terminate this Participating Agency Addendum at any time by giving thirty (30) days written notice to the other party, whether or not such other party is in default.
6. The Participating Agency declares that CAL-Cards shall be used for official Participating Agency purchases only, and shall not be used for individual or consumer purchases nor to incur consumer debt. The Participating Agency warrants that it possesses the financial capacity to perform all of its obligations under the Agreement and this Participating Agency Addendum and the Participating Agency will not allow purchases to be made with CAL-Cards or incur any other financial obligation hereunder or under the Agreement prior to determining that existing appropriations available therefore are sufficient in amount to pay for such purchases or such other financial obligations.

7. The contact notice address for the Participating Agency is:

Program Manager Name	
Participating Agency Name	
Mailing Address	
City, State, Zip	
Email Address	

8. The agreements of the Participating Agency set forth in this Participating Agency Addendum and the Agreement constitute valid, binding and enforceable agreements of the Participating Agency and all extensions of credit made pursuant to this Participating Agency Addendum and the Agreement to the Participating Agency will be valid and enforceable obligations of the Participating Agency in accordance with the terms of the Agreement and this Participating Agency Addendum. The execution of this Participating Agency Addendum and the performance of the obligations hereunder and under the Agreement are within the powers of the Participating Agency, have been authorized by all necessary action and do not constitute a breach of any agreement to which the Participating Agency is a party or is bound. The signer of this Participating Agency Addendum further represents and warrants that he or she is duly authorized by an applicable constitution, charter, code, law resolution or other governmental authority to enter into transactions of this nature. Participating Agency represents and warrants that this transaction is within the scope of the normal course of business and does not require further authorization for Participating Agency to be duly bound by this Participating Agency Addendum. This Participating Agency Addendum requires approval as to form by the Attorney for the Participating Agency. If this Addendum is not approved as to form by the Attorney for Participating Agency, the completion of the attached Certificate of Authority is required and must accompany this Participating Agency Addendum.

In witness whereof, the parties have, by their duly authorized representatives, executed this Participating Agency Addendum.

Dated this ____ day of _____, 20__ by:

Dated this ____ day of _____, 20__ by:

Legal Name of Participating Agency

U.S. Bank National Association ND

(Signature of Authorized Individual)

(Signature of Authorized Individual)

(Printed Name of Authorized Individual)

Steven R. Kehr

(Printed Name of Authorized Individual)

(Printed Title of Authorized Individual)

Vice President

(Printed Title of Authorized Individual)

Approved as to form:

(Signature of Attorney for Participating Agency)

(Printed Name of Attorney)

CAL-Card ® Request to Participate Form

(Insert Name of California Tax Funded Agency)

The person designated below will serve as the initial point of contact for establishing an account or accounts with U. S. Bank.

Tax ID Number: _____
(Cities, Counties, School Districts, and Special Districts ONLY)

Agency Point of Contact:

(Name) _____ (Date)

(Mailing Address) _____ (Phone)

(City, State, ZIP) _____ (Email address)

_____ \$ _____
Estimated Number of Cards Estimated Monthly Spend

Upon receipt of this Request to Participate and other required documentation as listed below, U.S. Bank will contact your agency within 3 business days.

- State agencies are required to complete a [Std. 213](#), this Request to Participate form and mail *together* to U.S. Bank.
- Local agencies; cities, counties, special districts, schools districts and other non-state agencies, are required to complete a [Local Agency Addendum](#), this Request to Participate form, and provide three years of audited financials. The Request to Participate form and the local agency addendum must be mailed. Financial statements may be submitted to U.S.Bank by one of the following options. Please indicate the option you will be using.
 - Paper copy enclosed with original documents
 - Document format, please list email address for US Bank to contact _____
 - Web Address for financials _____

If your agency requires that you have original signature documents on file at your agency, please send more than one set of the above documents to U.S. Bank.

Please send completed documents to: WSCA Sales Coordinator
U.S. Bank Government Services
1025 Connecticut Ave Suite 510
Washington, DC 20036

QUESTIONS? Email us at: cpsmidmarketsalescoordinator@usbank.com

For U.S.Bank Use Only

Date Submitted _____

IPM _____ AM _____

Day 1:

Environmental, economic, and political sessions and morning and evening boat tours featuring waterfront leaders, activists, and experts.

May 18, 2012
8:00 am to 8:00 pm
Chelsea Piers, Pier Sixty
23rd Street & the Hudson River
New York, NY 10011

Day 2:

Special sessions focusing on recreational boating, parks, and the Blue Movement for a better NY-NJ Harbor.

May 19, 2012
9:00 am to 1:00 pm
The Frying Pan, Pier 66
26th Street & the Hudson River
New York, NY 10011

Join us both days to explore the economic benefits of harbor revitalization and galvanize support for the [New York-New Jersey Harbor Coalition](#). The conference will feature regional harbor champions, waterfront leaders, advocates, and policy experts from the region and nationwide.

The 2010 MWA Waterfront Conference was a call to arms and a catalyst for transformation. More than 600 people gathered to collaborate and inspire progress for the revitalization of the New York-New Jersey waterfront.

For more information about panel sessions please contact Cortney Worrall at cworrall@waterfrontalliance.org.

For sponsorship opportunities, click [here!](#)

For further information on event sponsorship please contact Kelley Cunningham at kcunningham@waterfrontalliance.org.

Happy Holidays to you and yours from MWA,



Roland Lewis
Metropolitan Waterfront Alliance



[Forward email](#)



This email was sent to nspringuel@coa.edu by rlewis@waterfrontalliance.org
[Update Profile/Email Address](#) Instant removal with [SafeUnsubscribe™](#) [Privacy Policy](#).
Metropolitan Waterfront Alliance | 241 Water Street, 3rd Floor | New York | NY | 10038

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www.accessingthemainecoast.com

Natalie Springuel is a member of The University of Maine Marine Extension Team (MET), a collaboration of Maine Sea Grant and Cooperative Extension providing educational and applied research programs in coastal community development, ecosystem health, fisheries, aquaculture, and tourism.

Peter Grenell

From: owner-wateraccess@vims.edu on behalf of Thomas Murray <tjm@vims.edu>
Sent: Friday, December 16, 2011 7:00 AM
To: wateraccess
Subject: FW: Save the Date!! From Stem to Stern II

From: Swett, Bob [<mailto:rswett@ufl.edu>]
Sent: Friday, December 16, 2011 9:36 AM
To: Natalie Springuel; Hodges, Alan Wade; Breederland, Mark; Cowperthwaite, Hugh; Dan Hellin; Dean, Hannah; Doyle, Jamie; Heather Deese; Jack Wiggin; Jeff Gabriel; Kristen Grant; Kristin Uiterwyk; Lisa Ayers Lawrence; Litteral, Jennifer; Liz Durfee; Mark Breederland; Matthew Nixon; Randall Schneider; Richard D. Clime; Showalter, Stephanie; Suzanna Stoike; Thomas Murray
Subject: Save the Date!! From Stem to Stern II

SAVE THE DATE!



From Stem to Stern II

**May 15-17, 2012
Clearwater Beach Marriott
Suites on Sand Key
Clearwater Beach, FL**

Waterways and boating - they're vital to the character of Florida!

Make plans now to attend *From Stem to Stern II*, and be part of the innovative and sustainable strategies that help balance the economic and environmental vitality of our waterfront communities.

Planners, resource managers, waterway users, marina operators, industry reps, harbor masters, city managers, elected officials, law enforcement, policy makers, attorneys, consultants, educators, researchers – whatever your involvement, come learn, discuss and network with your colleagues as we navigate boating and waterways management in Florida.

More than 175 participants attended *From Stem to Stern I* in 2006. Mark your calendars NOW, and be part of *From Stem to Stern II*!

Bookmark our website at
<http://www.flseagrant.org/boating/events>



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