

Grenell

---

**From:** brian foss <brian.foss@me.com>  
**Sent:** Tuesday, April 17, 2012 10:20 AM  
**To:** hullspier@aol.com  
**Cc:** Peter Grenell; jwingfield@stocktonport.com; charchenko@montaguederose.com  
**Subject:** Re: CMIB

I approve. Also I reported that the CMIB is required to file a form 200 with the Secretary of State every two year. That was done in Feb 2011, so we are in good standing until Feb 2013.

Am available for any seminar planning.

On Apr 17, 2012, at 10:03 AM, [hullspier@aol.com](mailto:hullspier@aol.com) wrote:

Yikes, that was annoying! My guess is that it was Amy that put us on hold - but anyway;

What I heard was Brian making a motion; wingfield seconded to approve minutes from jan11 - unanimous.

Peter had previously reported nothing new on board composition changes;

and we already spoke about the financing seminar and Maritime Leadership Symposium.

So I think we are good to go if you agree with my report here.

Next CMIB meeting June 27 11:30 AM.

Please email me back with your concurrence.

Thanks!

*David Hull*  
*Executive Director*  
*California Maritime Infrastructure Authority*  
*4330 Cedar Street, Suite M*  
*Eureka, CA 95503*  
*(707) 496-3120*  
*(707) 445-0434 Fax*

-----Original Message-----

**From:** hullspier <[hullspier@aol.com](mailto:hullspier@aol.com)>  
**To:** hullspier <[hullspier@aol.com](mailto:hullspier@aol.com)>; brian.foss <[brian.foss@me.com](mailto:brian.foss@me.com)>; pgrenell <[pgrenell@smharbor.com](mailto:pgrenell@smharbor.com)>; jwingfield <[jwingfield@stocktonport.com](mailto:jwingfield@stocktonport.com)>; lekers <[lekers@santacruzharbor.org](mailto:lekers@santacruzharbor.org)>; brad.gross <[brad.gross@dphd.ocgov.com](mailto:brad.gross@dphd.ocgov.com)>; jmcntee <[jmcntee@portofsandiego.org](mailto:jmcntee@portofsandiego.org)>; lgmallon <[lgmallon@vcweb.org](mailto:lgmallon@vcweb.org)>; ptyson <[ptyson@portofhumboldtby.org](mailto:ptyson@portofhumboldtby.org)>; amyc <[amyc@cityofwestsacramento.org](mailto:amyc@cityofwestsacramento.org)>; charchenko <[charchenko@montaguederose.com](mailto:charchenko@montaguederose.com)>  
**Sent:** Tue, Apr 10, 2012 11:04 am  
**Subject:** Rescheduled CMIA Meeting Notice

All,

Due to lack of a quorum for our April 10, 2012 California Maritime Infrastructure Authority meeting, we have rescheduled to Tuesday, April 17, 2012 at 9:00 AM. I have attached an agenda for that meeting. The call-in number for this meeting is:

**Conference Call in number: 712-432-0220**

**Passcode: 6511894#**

Talk to you Tuesday!

*David Hull  
Executive Director  
California Maritime Infrastructure Authority  
4330 Cedar Street, Suite M  
Eureka, CA 95503  
(707) 496-3120  
(707) 445-0434 Fax*

<[charchenko@montaguederose.com](mailto:charchenko@montaguederose.com)>

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*Eureka, CA 95503*

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*(707) 445-0434 Fax*

## Peter Grenell

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**From:** hullspier@aol.com  
**Sent:** Tuesday, April 17, 2012 10:03 AM  
**To:** brian.foss@me.com; Peter Grenell; jwingfield@stocktonport.com; charchenko@montaguederose.com  
**Subject:** CMIB

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Peter had previously reported nothing new on board composition changes;

and we already spoke about the financing seminar and Maritime Leadership Symposium.

So I think we are good to go if you agree with my report here.

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*California Maritime Infrastructure Authority*  
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*Eureka, CA 95503*  
*(707) 496-3120*  
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**From:** hullspier <[hullspier@aol.com](mailto:hullspier@aol.com)>  
**To:** hullspier <[hullspier@aol.com](mailto:hullspier@aol.com)>; brian.foss <[brian.foss@me.com](mailto:brian.foss@me.com)>; pgrenell <[pgrenell@smharbor.com](mailto:pgrenell@smharbor.com)>; jwingfield <[jwingfield@stocktonport.com](mailto:jwingfield@stocktonport.com)>; lekers <[lekers@santacruzharbor.org](mailto:lekers@santacruzharbor.org)>; brad.gross <[brad.gross@dphd.ocgov.com](mailto:brad.gross@dphd.ocgov.com)>; jmcentee <[jmcentee@portofsandiego.org](mailto:jmcentee@portofsandiego.org)>; lmallon <[lgmallon@vcweb.org](mailto:lgmallon@vcweb.org)>; ptyson <[ptyson@portofhumboldtby.org](mailto:ptyson@portofhumboldtby.org)>; amyc <[amyc@cityofwestsacramento.org](mailto:amyc@cityofwestsacramento.org)>; charchenko <[charchenko@montaguederose.com](mailto:charchenko@montaguederose.com)>  
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*Executive Director*

*California Maritime Infrastructure Authority*

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*Eureka, CA 95503*

*(707) 496-3120*

*(707) 445-0434 Fax*

## Peter Grenell

---

**From:** hullspier@aol.com  
**Sent:** Tuesday, April 17, 2012 9:53 AM  
**To:** hullspier@aol.com; brian.foss@me.com; Peter Grenell; jwingfield@stocktonport.com; lekers@santacruzharbor.org; brad.gross@dphd.ocgov.com; jmcentee@portofsandiego.org; lgmallon@vcweb.org; ptyson@portofhumboldtport.org; amyc@cityofwestsacramento.org; charchenko@montaguederose.com  
**Subject:** Re: TODAY Rescheduled CMIA Meeting Notice

hi everybody - somebody put us on hold and we are hearing your hold music

David

David Hull and Associates  
4330 Cedar Street, Suite M  
Eureka, CA 95503  
707.496.3120  
707.445.0434 Fax  
[hullspier@aol.com](mailto:hullspier@aol.com)

-----Original Message-----

From: hullspier <[hullspier@aol.com](mailto:hullspier@aol.com)>  
To: brian.foss <[brian.foss@me.com](mailto:brian.foss@me.com)>; pgrenell <[pgrenell@smharbor.com](mailto:pgrenell@smharbor.com)>; jwingfield <[jwingfield@stocktonport.com](mailto:jwingfield@stocktonport.com)>; lekers <[lekers@santacruzharbor.org](mailto:lekers@santacruzharbor.org)>; brad.gross <[brad.gross@dphd.ocgov.com](mailto:brad.gross@dphd.ocgov.com)>; jmcentee <[jmcentee@portofsandiego.org](mailto:jmcentee@portofsandiego.org)>; lgmallon <[lgmallon@vcweb.org](mailto:lgmallon@vcweb.org)>; ptyson <[ptyson@portofhumboldtport.org](mailto:ptyson@portofhumboldtport.org)>; amyc <[amyc@cityofwestsacramento.org](mailto:amyc@cityofwestsacramento.org)>; charchenko <[charchenko@montaguederose.com](mailto:charchenko@montaguederose.com)>  
Sent: Tue, Apr 17, 2012 7:46 am  
Subject: Re: TODAY Rescheduled CMIA Meeting Notice

All,

Just a reminder of the CMIA meeting today at 9AM - see below for details.

Talk to you then!

*David Hull*  
*Executive Director*  
*California Maritime Infrastructure Authority*  
*4330 Cedar Street, Suite M*  
*Eureka, CA 95503*  
*(707) 496-3120*  
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From: hullspier <[hullspier@aol.com](mailto:hullspier@aol.com)>  
To: hullspier <[hullspier@aol.com](mailto:hullspier@aol.com)>; brian.foss <[brian.foss@me.com](mailto:brian.foss@me.com)>; pgrenell <[pgrenell@smharbor.com](mailto:pgrenell@smharbor.com)>; jwingfield <[jwingfield@stocktonport.com](mailto:jwingfield@stocktonport.com)>; lekers <[lekers@santacruzharbor.org](mailto:lekers@santacruzharbor.org)>; brad.gross <[brad.gross@dphd.ocgov.com](mailto:brad.gross@dphd.ocgov.com)>; jmcentee <[jmcentee@portofsandiego.org](mailto:jmcentee@portofsandiego.org)>; lgmallon <[lgmallon@vcweb.org](mailto:lgmallon@vcweb.org)>; ptyson <[ptyson@portofhumboldtport.org](mailto:ptyson@portofhumboldtport.org)>; amyc <[amyc@cityofwestsacramento.org](mailto:amyc@cityofwestsacramento.org)>; charchenko

## Peter Grenell

---

**From:** hullspier@aol.com  
**Sent:** Tuesday, April 10, 2012 11:05 AM  
**To:** hullspier@aol.com; brian.foss@me.com; Peter Grenell; jwingfield@stocktonport.com; lekers@santacruzharbor.org; brad.gross@dphd.ocgov.com; jmcentee@portofsandiego.org; lgmallon@vcweb.org; ptyson@portofhumboldtby.org; amyc@cityofwestsacramento.org; charchenko@montaguederose.com  
**Subject:** Rescheduled CMIA Meeting Notice  
**Attachments:** CMIA Agenda April 17, 2012.doc; CMIA minutes to meeting 1-11-12.doc

All,  
Due to lack of a quorum for our April 10, 2012 California Maritime Infrastructure Authority meeting, we have rescheduled to Tuesday, April 17, 2012 at 9:00 AM. I have attached an agenda for that meeting. The call-in number for this meeting is:

**Conference Call in number: 712-432-0220**  
**Passcode: 6511894#**

Talk to you Tuesday!

*David Hull*  
*Executive Director*  
*California Maritime Infrastructure Authority*  
*4330 Cedar Street, Suite M*  
*Eureka, CA 95503*  
*(707) 496-3120*  
*(707) 445-0434 Fax*

## Peter Grenell

---

**From:** brian foss <brian.foss@me.com>  
**Sent:** Tuesday, April 10, 2012 11:34 AM  
**To:** David Hull(home); Jeff Wingfield; Peter Grenell; Larry Mallon  
**Subject:** CMIB filing with Sec of State.

Good morning again:

I'm sending along a piece of information for everyone. So we don't forget it in the future. The CMiB is required to file with Sec. of State every two years ( and pay \$25). We are good with the Secretary (Debra Bowen). until Feb, 2013. It can be done on line. Our filing number is: C1885454. Jeff is listed as the contact person.

I have it on my calendar, but we should all know that this needs to be done on this cycle.

Larry: when we spoke last fall, you mentioned that we should be filing a financial statement each year also. I want to follow through with that. Was that for the Authority and The Bank? We will have our audits done shortly, and can file whatever is required.

Cheers, Brian



**CALIFORNIA MARITIME INFRASTRUCTURE BANK  
(not a commercial bank)**

**APRIL 17, 2012**

**9:30 AM**

**Meeting held telephonically, as per Subsection 54953 (b) of the Government Code  
Via Teleconference**

**Conference Call in number: 712-432-0220**

**Passcode: 6511894#**

**Meeting Posted at San Mateo Harbor District Office  
400 Oyster Point Blvd, Suite 300  
South San Francisco, CA**

**Agenda**

1. Roll Call
2. Executive Director's Report
3. Chairman's Report
4. Treasurer's Report
5. CMIB Business
  - a. Approval of Minutes from the January 11, 2012 CMIB Board meeting.
  - b. Consideration of CMIB Board composition changes
  - c. CA Maritime Leadership Symposium booth update
  - d. Consideration of Financing Seminar planning update
6. Other
7. Next Meeting
8. Adjournment

**(Subject to Approval)**

**CALIFORNIA MARITIME INFRASTRUCTURE BANK  
MINUTES  
Of  
January 11, 2012**

**Meeting held telephonically, as per Subsection 54953 (b) of  
the Government Code**

**1. Roll Call**

**Meeting called to order at 10:34 AM by Chairman Grenell.**

**Present: Peter Grenell  
Jeff Wingfield  
Brian Foss**

**Staff and Guests: David Hull  
Doug Charchenko  
Amy Cameron  
Patricia Tyson**

**2. Chairman's Report**

Chairman Grenell noted that he and Brian Foss have sent out letters to CMIA members to see if any CMIA members wanted to be on the CMIB Board. Three Board members now – they desire to have five.

**3. Treasurer's Report**

Treasurer Wingfield and Brian Foss are working to revive an old CMIB bank account. Little progress so far.

**4. CMIB Business**

- a. Approval of minutes from CMIB meeting of December 14, 2011.**  
Board member Foss made a motion to approve minutes of CMIB meeting of December 14, 2011. Wingfield Seconded the motion. Motion carried without dissent.

**b. Consideration of CMIB Board Composition Changes**

Grenell noted that he and Foss had sent out a letter to CMIA members asking for their interest in serving on the CMIB. Hull noted that at a meeting between he and Mallon and Charchenko, they discussed possible makeup of a CMIB Board to perhaps include: one maritime industry official; one shipper representative; one CFO from some portion of the maritime industry; one member with infrastructure experience; and possibly one representative from a port authority. Charchenko noted that he has some meetings next week with some potential members to gauge their interest. Foss noted that Grenell is chair of both CMIA and CMIB. Once they get a full CMIB Board composition, Foss offered to take CMIB Chairmanship. Foss also remarked that he thinks the CMIB should have a Board of seven members with broader connections to reinforce the CMIB mission. It was discussed that the Maritime Leadership Symposium may present an opportunity to recruit members.

**c. CA Maritime Leadership Symposium Booth Update**

Hull noted that Foss and he were attending the CA Maritime Leadership Symposium, February 1-2, 2012 in Sacramento and have been working on information for the booth.

**d. Consideration of Sponsoring a Financing Seminar for the harbor community (1 NorCal/1SoCal).**

Hull reported that he, Mallon and Charchenko met December 12, 2011 and discussed more board members; edits to 2012 marketing plan; CalCard; and financing Seminars.

Charchenko was tasked with developing an "application" form for financing. All were to look for projects to develop a data base of possible financing opportunities. To date, we have CMANC's list of stimulus projects and the CA Department of Boating and Waterways capital project lists.

The team is also looking into developing some "theme" or issue to catch seminar attendee's attention. Hull was tasked with analyzing the data and seeing if there were a common grouping of similar projects to build the seminar around. Mallon was tasked with looking into language in the proposed federal transportation reauthorization to allow block grants to be available to infrastructure banks and to highlight a

mechanism to carve out a specific maritime sector program that the CMIB could participate in.

Planning is continuing for financing seminars to be held approximately in May and June of 2012.

**e. Consideration of Draft CMIA/CMIB 2012 Strategic Action Plan**

Charchenko noted that both the CMIA and CMIB were intended to work hand in glove and that comments on the marketing plan should be consistent for both. Charchenko also noted that we may not be able to provide any financing mechanism that is not already out there, but that one of the main values of the CMIA/CMIB is to assist ports in evaluating the different financing options. It was suggested that we need a list of finance products CMIB offers.

**5. Next Meeting**

**Next Meeting of the CMIB will be 10:30 AM April 10, 2012**

**6. Consideration of Adjournment.**

Board member Foss moved to adjourn. Treasurer Wingfield seconded the motion. Motion carried without dissent. CMIB adjourned at 11:11 AM.

**Recorded By:**

**David Hull  
Secretary**

## Peter Grenell

---

**From:** hullspier@aol.com  
**Sent:** Friday, April 06, 2012 5:23 PM  
**To:** brian.foss@me.com; Peter Grenell; jwingfield@stockktonport.com;  
lekers@santacruzharbor.org; brad.gross@dphd.ocgov.com;  
jmcentee@portofsandiego.org; lgmallon@vcweb.org; ptyson@portofhumboldtby.org;  
amyc@cityofwestsacramento.org; charchenko@montaguederose.com  
**Subject:** CMIA Meeting Notice  
**Attachments:** CMIA\_minutes\_to\_meeting\_1-11-12.doc; CMIA Agenda April 10, 2012.doc

All,  
I have attached an agenda for the next California Maritime Infrastructure Authority meeting to be held Tuesday April 10 at 10:00 AM. The call-in number for this meeting is:

**Conference Call in number: 712-432-0220**

**Passcode: 6511894#** I have also attached the minutes from the last CMIA meeting.

Talk to you Tuesday!

*David Hull*  
*Executive Director*  
*California Maritime Infrastructure Authority*  
*4330 Cedar Street, Suite M*  
*Eureka, CA 95503*  
*(707) 496-3120*  
*(707) 445-0434 Fax*

**CALIFORNIA MARITIME INFRASTRUCTURE AUTHORITY**

**APRIL 10, 2012  
10:00 AM**

**Meeting held telephonically, as per Subsection 54953 (b) of the Government Code  
Via Teleconference  
Conference Call in number: 712-432-0220  
Passcode: 6511894#**

**Meeting Posted at San Mateo Harbor District Office  
400 Oyster Point Blvd, Suite 300  
South San Francisco, CA**

**Agenda**

1. Roll Call
2. Approval of Minutes
  - a. CMIA meeting of January 11, 2012
4. Executive Director Report. David Hull
5. Chairman's Report. Peter Grenell
6. Treasurer's Report Jeff Wingfield
  - a. Status of Audit
7. CMIA Business
  - a. Maritime Symposium Recap
  - b. E&O Insurance Update
  - c. Financing Seminar Planning Update
8. Other Business
9. Next Meeting
10. Adjournment

**CALIFORNIA MARITIME INFRASTRUCTURE BANK  
(not a commercial bank)**

APRIL 10, 2012

11:00 AM

**Meeting held telephonically, as per Subsection 54953 (b) of the Government Code  
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**Conference Call in number: 712-432-0220**

**Passcode: 6511894#**

**Meeting Posted at San Mateo Harbor District Office  
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2. Chairman's Report
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  - a. Approval of Minutes from the January 11, 2012 CMIB Board meeting.
  - b. Consideration of CMIB Board composition changes
  - c. CA Maritime Leadership Symposium booth update
  - d. Consideration of Financing Seminar Planning report
6. Next Meeting
7. Adjournment

## Peter Grenell

---

**From:** Genevieve Frederick  
**Sent:** Monday, April 09, 2012 9:49 AM  
**To:** Peter Grenell  
**Subject:** RE: Work boots

Hi Peter,

Debra and I did a pretty exhaustive search on this several months ago. The real issue was whether or not the boots would be considered part of their compensation because this would determine whether employees would be required to pay payroll taxes on the value of the boots. We found that they were not subject to payroll taxes. Given that they are exempt from payroll the question has come up if they can use their Cal-Card to purchase the boots directly rather than buying the items and applying for a reimbursement. Purchasing the boots directly through the use of the Cal-Card is easier for us and the employee.

The only issue has to do with the language in the employee's MOU. The MOU states that we will "reimburse" the employee for these costs. Can we authorize employees to purchase the boots through the Cal-Card despite the fact that this is not technically a reimbursement scenario?

---

**From:** Dante Madrigal  
**Sent:** Sunday, April 08, 2012 5:01 PM  
**To:** Genevieve Frederick  
**Subject:** Work boots

Hey Genevieve, I know you would like us to put all purchases on our Cal-cards, but I was wondering if that applies to work boots? I know in the past we put them on the Cal-card and then we paid for them and got reimbursed. What is the new procedure? Hope you had a nice weekend! Regards, Dante



## Peter Grenell

---

**From:** Gross, Brad <BGross@ocdph.com>  
**Sent:** Wednesday, April 11, 2012 11:27 AM  
**To:** hullspier@aol.com; brian.foss@me.com; Peter Grenell; jwingfield@stocktonport.com; lekers@santacruzharbor.org; jmcentee@portofsandiego.org; lmallon@vcweb.org; ptyson@portofhumboldtбай.org; amyc@cityofwestsacramento.org; charchenko@montaguederose.com  
**Subject:** RE: Rescheduled CMIA Meeting Notice

Greetings all,

I have the County Board of Supervisor's meetings on Tuesdays at 0930. Depending on what's on the agenda, I may only be available to call in for the first 30-45 minutes of the call. I will call in to provide a quorum for any items requiring a vote. With that in mind, I suggest moving such items to the top of the agenda.

Best regards,

Brad

**From:** [hullspier@aol.com](mailto:hullspier@aol.com) [<mailto:hullspier@aol.com>]  
**Sent:** Tuesday, April 10, 2012 11:05 AM  
**To:** [hullspier@aol.com](mailto:hullspier@aol.com); [brian.foss@me.com](mailto:brian.foss@me.com); [pgrenell@smharbor.com](mailto:pgrenell@smharbor.com); [jwingfield@stocktonport.com](mailto:jwingfield@stocktonport.com); [lekers@santacruzharbor.org](mailto:lekers@santacruzharbor.org); Gross, Brad; [jmcentee@portofsandiego.org](mailto:jmcentee@portofsandiego.org); [lmallon@vcweb.org](mailto:lmallon@vcweb.org); [ptyson@portofhumboldtбай.org](mailto:ptyson@portofhumboldtбай.org); [amyc@cityofwestsacramento.org](mailto:amyc@cityofwestsacramento.org); [charchenko@montaguederose.com](mailto:charchenko@montaguederose.com)  
**Subject:** Rescheduled CMIA Meeting Notice

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## Peter Grenell

---

**From:** brian foss <brian.foss@me.com>  
**Sent:** Monday, January 23, 2012 5:14 PM  
**To:** Laura Guillory  
**Cc:** Jeff Wingfield; Peter Grenell; David Hull(home)  
**Subject:** Re: Calif. Maritime Infrastructure Bank /account recovery

Thanks Laura: really appreciate your advocacy on this. The address for the bank should be CMIB Treasurer Jeff Wingfield, c/o Port of Stockton, 2201 W. Washington St., Stockton, Ca. 95203.

I would appreciate a copy also AT 185 Moran Way, Santa Cruz, Ca. 95062.

Thanks again

On Jan 23, 2012, at 1:29 PM, Laura Guillory wrote:

Hi Brian,

The funds were deposited into the Business Money Market account on 1-5-2007 for \$2392.66. I am sending you out a copy of the bank statement. Do you want it sent to 135 5<sup>th</sup> Ave, Santa Cruz?

### Laura Guillory

Branch Manager  
Capitola Office

Direct 831-464-6627 | Fax 831-464-6620

Union Bank | 601 Bay Ave,  
MC 01-190 | Capitola, CA 95010

NMLSR #723526

[laura.guillory@unionbank.com](mailto:laura.guillory@unionbank.com) | [unionbank.com](http://unionbank.com)

<image001.gif>

---

**From:** brian foss [mailto:brian.foss@me.com]  
**Sent:** Friday, December 09, 2011 10:42 AM  
**To:** Laura Guillory  
**Subject:** Re: Calif. Maritime Infrastructure Bank /account recovery

Thanks, brian

On Dec 9, 2011, at 9:45 AM, Laura Guillory wrote:

Hi Brian,

I have called in our client advocacy team to help me with this. The response from the unit that was working on this was not satisfactory. I am certain they will do the right thing and get the money back to you. I know you have been patient, but we starting working on this on October 31<sup>st</sup>. I will keep you posted. Again thank you.

### Laura Guillory

Branch Manager  
Capitola Office

Direct 831-464-6627 | Fax 831-464-6620

Union Bank | 601 Bay Ave,

MC 01-190 | Capitola, CA 95010  
[laura.guillory@unionbank.com](mailto:laura.guillory@unionbank.com) | [unionbank.com](http://unionbank.com)  
NMLSR #723526  
<image001.gif>

---

**From:** brian foss [mailto:[brian.foss@me.com](mailto:brian.foss@me.com)]  
**Sent:** Thursday, December 08, 2011 9:01 AM  
**To:** Laura Guillory  
**Subject:** Fwd: Calif. Maritime Infrastructure Bank /account recovery

Laura: Any further action on the archive search of CMIB. I know that's the last thing anyone wants to do....  
I will be glad to call someone if that would help.  
Happy Holidays, Brian

Begin forwarded message:

**From:** brian foss <[brian.foss@me.com](mailto:brian.foss@me.com)>  
**Date:** November 16, 2011 6:05:51 PM PST  
**To:** Laura Guillory <[Laura.Guillory@unionbank.com](mailto:Laura.Guillory@unionbank.com)>  
**Subject: Re: Calif. Maritime Infrastructure Bank /account recovery**

Thanks Laura. Eventually we'll get this straightened out. Appreciate your continuing help.  
Brian  
On Nov 16, 2011, at 4:37 PM, Laura Guillory wrote:

Hi Brian,

I have emailed and called the department again. The problem they are having is that the department that would have received the check back from the state was moved. They have ordered those documents from achieves.

Laura Guillory  
Branch Manager  
Capitola Office

Direct 831-464-6627 | Fax 831-464-6620  
Union Bank | 601 Bay Ave,  
MC 01-190 | Capitola, CA 95010  
[laura.guillory@unionbank.com](mailto:laura.guillory@unionbank.com) | [unionbank.com](http://unionbank.com)

-----Original Message-----

From: brian foss [mailto:brian.foss@me.com]

Sent: Wednesday, November 16, 2011 1:58 PM

To: Laura Guillory

Subject: Calif. Maritime Infrastructure Bank /account recovery

Laura: Hi. Any luck on tracking down the account? Have a teleconference tomorrow. Would like to report any

progress.

Thanks, Brian Foss

2124797

\*\*\*\*\*

This communication (including any attachments) may contain privileged or confidential information intended for a specific individual and purpose, and is protected by law. If you are not the intended recipient, you should delete this communication and/or shred the materials and any attachments and are hereby notified that any disclosure, copying, or distribution of this communication, or the taking of any action based on it, is strictly prohibited.

Thank you.

\*\*\*\*\*

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Thank you.



### TRAVEL REIMBURSEMENT

CMIA MEMBER: David Hull

EVENT: CA League of Cities Annual Conference

PURPOSE: Trade Show Booth Expenses to Promote CMIA

EVENT DATES: September 5-6, 2012

EVENT LOCATION: San Diego, CA

EXPENSE RECORD

TRAVEL:	Gas .....	0
	Airfare .....	0
	Parking .....	0
LODGING: .....		0
MEALS: .....		0
OTHER: (1/2 Booth Rental as agreed).....		\$900.00
TOTAL CMIA CALCARD VISA: .....		0
TOTAL DUE MEMBER: .....		\$900.00
TOTAL DUE CMIA: .....		0

SUBMITTED BY:

*David Hull*  
*Fred Arnold*

DATE: September 20, 2012

APPROVED BY:

DATE: *Sept, 20, 2012*



**LEAGUE ANNUAL CONFERENCE & EXPO**  
**NEW-Expo Days: Wed., Sept. 5 and Thurs., Sept. 6**  
**San Diego Convention Center, California**

**2012**

Points Earned: \_\_\_\_\_  
 (League Office use only)

**EXHIBIT SPACE APPLICATION & AGREEMENT**

By signing below, applicant understands and agrees to abide by the terms and conditions in the exhibit space application and the terms and conditions set forth in this exhibit space agreement. It is understood this application will become a contract when countersigned by the League. The League will return a copy to applicant upon request. 95% of all exhibitor correspondence will be via e-mail.

**I. APPLICATION INFORMATION: (Please type or print clearly. Application must be signed in Section I.)**

Company: DAVID HULL AND ASSOCIATES  
 Address: 4330 CEDAR ST, SUITE M  
 City, State, Zip: EUREKA CA 95503  
 Phone: 707 496-3120 Fax: 707 445-0434  
 Main Contact Name: DAVID HULL Website: davidhullcoastal.com  
 E-mail: hullspier@aol.com Title: PRESIDENT  
 SIGNATURE: (David Hull) 2nd Contact: \_\_\_\_\_  
 2nd Contact E-mail: \_\_\_\_\_ 2nd Contact Phone: \_\_\_\_\_

**II. COMPANY NAME FOR PROGRAM AND SIGNAGE: DAVID HULL AND ASSOCIATES**

*\*Deadline to be included in conference program book is July 16, 2012.*

**III. PRODUCT/SERVICE DESCRIPTION (30 words maximum, League reserves the right to edit): David Hull and Associates is a full-service coastal project development and management consulting firm providing a wide-range of services to both public and private clients.**

**IV. EXHIBIT SPACE FEE: \$1,800 for commercial exhibitors and \$1,100 for 501 (c) non-profit entities/government agencies per 10'x10' booth.**

**V. PAYMENT INFORMATION: 50% of full payment for exhibit space is DUE with this application. 100% of full payment must be received no later than July 1, 2012. After July 1, full payment required. Make check payable to League of California Cities. (Purchase Orders NOT accepted.)**

Check to follow in \_\_\_\_\_ days.  Visa  MasterCard  American Express  
 Name on Card: DAVID HULL  
 Card Number: David Hull and Assoc Expiration Date: 06/14 Amount: \$1800.00  
 Signature: (David Hull) Date: 8-22-12

**VI. BOOTH SPACE SELECTION:**  
 1st Choice(s): \_\_\_\_\_ 2nd Choice(s): \_\_\_\_\_ 3rd Choice(s): \_\_\_\_\_

**VII.  YES, We will provide proof of general liability insurance (per Terms & Conditions, #20)**

- VIII. CHECK ALL CATEGORIES THAT APPLY TO YOUR PRODUCT/SERVICE (At least one category must be selected or contact the Expo department for clarification).**
- |                                                                    |                                                            |                                                                 |                                                              |
|--------------------------------------------------------------------|------------------------------------------------------------|-----------------------------------------------------------------|--------------------------------------------------------------|
| <input type="checkbox"/> Apparel                                   | <input type="checkbox"/> Emergency Services                | <input type="checkbox"/> Information Technology                 | <input checked="" type="checkbox"/> Public Works & Utilities |
| <input type="checkbox"/> Architects & Design Services              | <input type="checkbox"/> Emission Compliance               | <input type="checkbox"/> Insurance Services                     | <input type="checkbox"/> Purchasing                          |
| <input type="checkbox"/> Attorneys & Legal Services                | <input type="checkbox"/> Energy Resources                  | <input type="checkbox"/> Land Use                               | <input type="checkbox"/> Records Management                  |
| <input type="checkbox"/> City Identification & Awards              | <input type="checkbox"/> Engineering Services              | <input type="checkbox"/> Legislative Advocacy                   | <input type="checkbox"/> Research Institute                  |
| <input type="checkbox"/> Code Enforcement                          | <input checked="" type="checkbox"/> Environmental Services | <input type="checkbox"/> Lighting Products                      | <input type="checkbox"/> Retirement Services                 |
| <input type="checkbox"/> Codification & Ordinances                 | <input type="checkbox"/> Finance                           | <input checked="" type="checkbox"/> Mgmt. Consulting & Services | <input type="checkbox"/> Solid Waste & Recycling             |
| <input type="checkbox"/> Communications                            | <input type="checkbox"/> Fireworks                         | <input type="checkbox"/> Office Supplies                        | <input type="checkbox"/> Telecommunications/CATV             |
| <input type="checkbox"/> Concrete (construction materials)         | <input type="checkbox"/> Fleet Management                  | <input type="checkbox"/> Parking                                | <input type="checkbox"/> Transportation & Streets            |
| <input checked="" type="checkbox"/> Construction Management        | <input type="checkbox"/> Geographic Info Systems           | <input checked="" type="checkbox"/> Parks & Recreation          | <input type="checkbox"/> Trees                               |
| <input type="checkbox"/> Decoration, Flags & Banners               | <input type="checkbox"/> Housing                           | <input checked="" type="checkbox"/> Planning                    | <input type="checkbox"/> Vehicle Manufacturer                |
| <input checked="" type="checkbox"/> Economic Develop. & Redevelop. | <input type="checkbox"/> HR & Education                    | <input type="checkbox"/> Public Affairs/Public Relation         | <input type="checkbox"/> Water & Wastewater                  |
| <input type="checkbox"/> Elections                                 | <input type="checkbox"/> Health & Safety                   | <input type="checkbox"/> Public Safety                          | _____ Other                                                  |


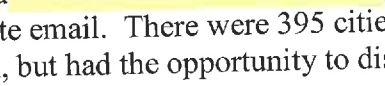
(please specify)

~ For League Office Use Only ~  
 Date Received: \_\_\_\_\_ Amount Received: \$ \_\_\_\_\_  
 Date Received: \_\_\_\_\_ Amount Received: \$ \_\_\_\_\_

**RETURN TO: League of California Cities, Expo Dept.**  
**1400 K Street ■ Sacramento, CA 95814**  
**Phone: (916) 658-8237 | Fax: (916) 658-8230**  
**rlrman@cacities.org**  
 (Page 1 of 3)

## Peter Grenell

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**From:** DAVID HULL <hullspier@aol.com>  
**Sent:** Thursday, September 20, 2012 8:43 AM  
**To:** Peter Grenell  
**Cc:** jwingfield@stocktonport.com; brian.foss@me.com; charchenko@montaguederose.com  
**Subject:**   
**Attachments:** 

Peter,

As per our discussion, I have agreed to provide a commitment for 1/2 of the booth rent for the CA League of Cities Annual Conference a September 5-6, 2012. I will send along some pictures of the booth space in a separate email. There were 395 cities represented and over 1700 in attendance. I will give more of a report next week, but had the opportunity to discuss cmia programs with several cities.

*David*

*David Hull  
Executive Director  
California Maritime Infrastructure Authority  
4330 Cedar Street, Suite M  
Eureka, CA 95503  
707.496.3120  
707.445.0434 FAX  
[hullspier@aol.com](mailto:hullspier@aol.com)*